#### CONNECTED INSIGHTS

# How does Connected Insights address current asset management challenges?







## **Subject Matter Expert**

### **Asset Manager**

## IT & OT Manager

Chall	enges

- Limited Time to spend on deep diagnosis
- Difficulties gathering all the required data in a short time
- Tied to multiple proprietary SW from different vendors
- Poor Fleet View
- Difficulties in having rapid and comprehensive information on fleet condition to manage risk
- Challenges in planning CAPEX vs OPEX
- Solution Integration and Adoption
- Maximizing the massive investments in EAM, CCMS, APM, ERP
- Implementing corporate solutions in a reasonable time
- Ensuring security standards are met

#### Connected Insights value

- It looks at all data, both offline and online
- It is vendor agnostic
- It looks at all electrical, chemical and mechanical parameters when elaborating a diagnosis
- It applies deep expertise from both CAMLIN and from customer SME
- It is a multi-asset platform that manages transformers, breakers, rotating machines etc
- It uses leading Business Intelligence dashboard capabilities and CAMLIN expert dashboards to provide a simple Fleet overview, filtering data by location, asset, OEM, component and condition
- It prescribes the best technical action and recommends the tests to be carried out
- It helps manage the risk of catastrophic failure and reduces unscheduled outages
- It enables strategic planning for maintenance, life extension and deferral of expenditures

- It connects to existing EAM, CMMS and APM platforms reducing IT burden and leveraging platform investment
- It is secure: It does not access real time data, it does not access sensitive data, it does not perform control
- It is easy and fast to implement and adopt
- It enables knowledge sharing and management
- It allows the Domain Expertise and Knowledge to REMAIN in the company

