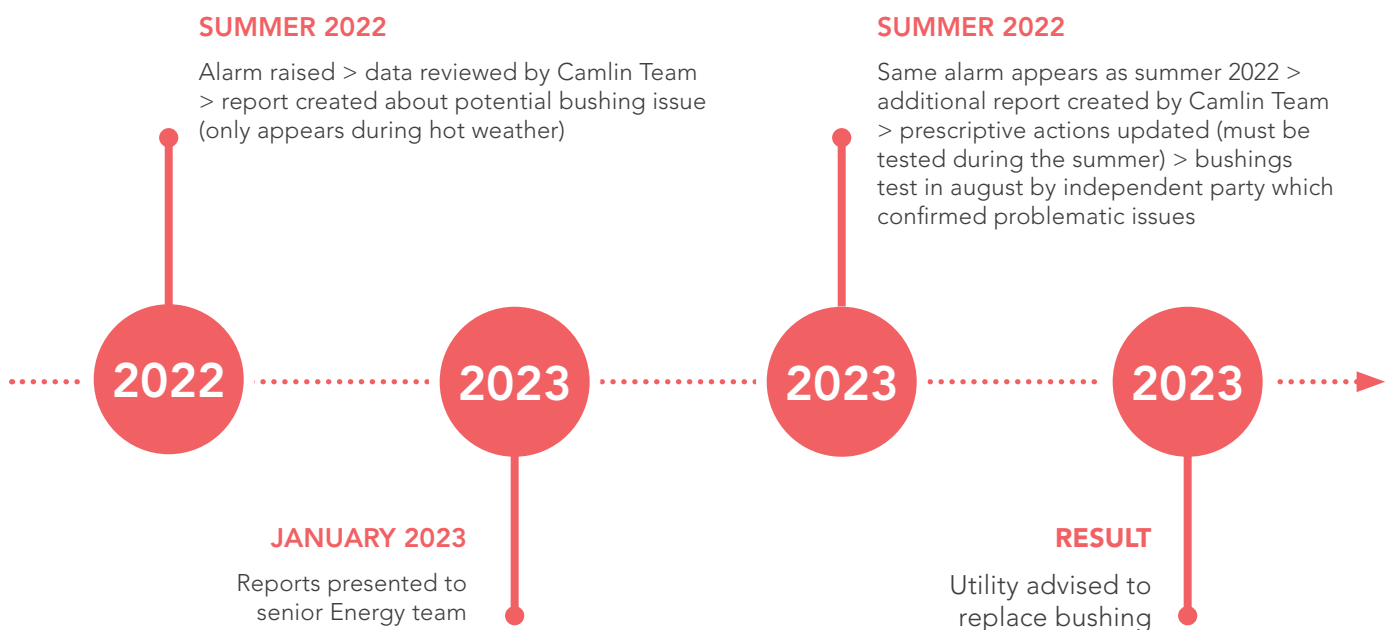


Partnership Spotlight: Large utility in the US south region

What was the customer looking for in a partner?

A clear vision for the Grid Of the Future which is safe, highly reliable and resilient, low cost to operate and maintain, and environmentally harmless.



What did we deliver?

- Insights & reliability: Bushing saved due to insights provided by Sapient Insights & Camlin Experts
- Asset replacement strategies: Ability to plan CAPEX for asset replacement backed by real-time data
- Reduced O&M costs: Transition from time based to condition-based maintenance
- Health & safety maximized: Protecting Energy's people and the local community.

This is a prime example of the journey from data to decisions and Sapient Asset Insights in action

THE OUTCOME > TOGETHER WE PREVENTED A CATASTROPHIC FAILURE.