

Business Relationship Management Professional

The Business Relationship Management Professional (BRMP) certification allows delegates to understand the BRM role and create awareness of it in their organisation. They will also be able to look at current relationships in their business and identify where improvements can be made.

Course contents:

- Module 1: An overview of BRM
- Module 2: Strategic partnering
- Module 3: Business IQ
- Module 4: Portfolio Management
- Module 5: Business transition management
- Module 6: Provider domain knowledge
- Module 7: Powerful communication
- Module 8: Exam preparation
- Includes: 50% off membership of the Business Relationship Management Institute when buying our course

Are there any pre-requisites?

This course does not require any existing knowledge of BRM.

Exam Details:

50 multiple choice questions. 40 minute duration with a 50% pass mark. Exam can be taken online with a web proctor (With APMG). Students should have completed the BRMP course before requesting their exam voucher

Suitable For:

Anyone working or looking to work in a business relationship environment, such as buyers, sales teams and customer service advisors. However, it may also be of use to business owners, project managers and others involved in business processes.