



Medical Technology
UK

13-14 March 2024
Coventry Building Society Arena



2024 Exhibitor Prospectus.

Showcasing the latest services, components and equipment from all tiers of the supply chain for the UK medical device design, development and manufacturing industry.



Who will visit?

Organisations

Medical Device Manufacturers including:

- Multinational OEMs
- SMEs
- Start-Ups
- University Spin Outs

Job Function

- Engineers: Design, R&D, Human Factors, Project, Process, Manufacturing, Software etc.
- Regulatory/Legal Affairs
- Supply Chain/Procurement
- QA/QC
- Corporate Management

Exhibitor Testimonials

“

It's been a great show this year. Always a great show whether it's in Galway or here. We are having a great time, lots of good contacts and the quality is higher this year than it has ever been. We're really pleased.

Nick Osborn,
FRP

“

We are exhibiting for the first time this year and have found the Show really useful in building a network and getting quality leads. We've already booked for next year.

Iqbal Bahia,
Managing Director,
Kirkstall Precision Engineering



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Exhibitor Testimonials *Continued*

“ Took some great leads, one of which looks very promising, and we'll be back next year.

David Drury,
Regional Sales Manager, Mikron

“ It was a great show - great location and set up.

Kelly Myall-Chance,
Smallfry Industrial Design

“ Increased footfall this year with excellent quality leads.

Edward Quinlan, Area Sales Manager – UK & Ireland, IMA Automation Switzerland SA

“ It's our first time exhibiting, and it's been wonderful to introduce our products and services into such a vibrant industry!

Ria Davies, Customer Account Manager,
Winslow Adaptics

Visitor Testimonials

“ I had a great time with the LockDown team at the Medical Technology UK exhibition in Coventry yesterday, meeting suppliers and attending the educational sessions.

Safah Shaikh, Medical Design Engineer,
LockDown Medical Ltd

“ Wonderful experience to work with the amazing women at the Women in MedTech Forum, enormous thanks to Helen Lawrence for organising the event.

Mary Ryan, Director of Innovation, Technology & Regulatory Affairs, Penlon

“ It was a truly great Women in MedTech Forum, thank you to you all!

Iain McCulley, Associate Director, Client Services,
MedTech, Fraser Dove International

“ It was a really good event! The Conference was great, especially the Women in MedTech Forum. - the buzz after the Forum was amazing. It would be great to see more panel sessions and networking time in the schedule for the Conference.

Beth Hindle, Senior Design Assurance Engineer,
Stryker

“ The Women in MedTech Forum was such a great session! I've never been at a conference before where people stayed behind an hour after it finished to continue the discussion!

Michelle Sullivan, Head of Public Affairs,
UK & Ireland, Boston Scientific



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The **facts** speak for themselves.

The UK is the second largest market for medical technology employment in Europe.

4,060
companies in
the UK medical
technology sector.

£25.6bn
GBP turnover
generated by
the sector.

131,800
people employed
in the sector.



Approximate
2.5 hour drive

- Parking paid by
Organiser
- Easy access by road,
rail and air
- On-site accommodation
at DoubleTree by Hilton
(120 rooms)
- Bars and restaurants
on-site

Largest segments of the UK industry

By employment:

- Digital Health
- In Vitro Diagnostics
- Single Use Technology

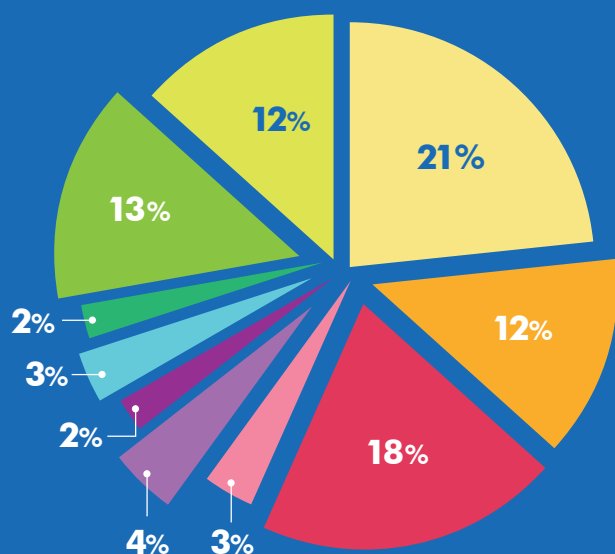
By turnover:

- In Vitro Diagnostics
- Single Use Technology
- Digital Health

Source: Office for Life Sciences

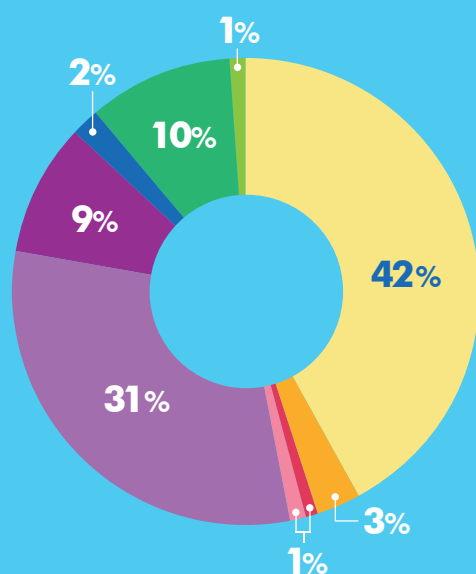


Job Function



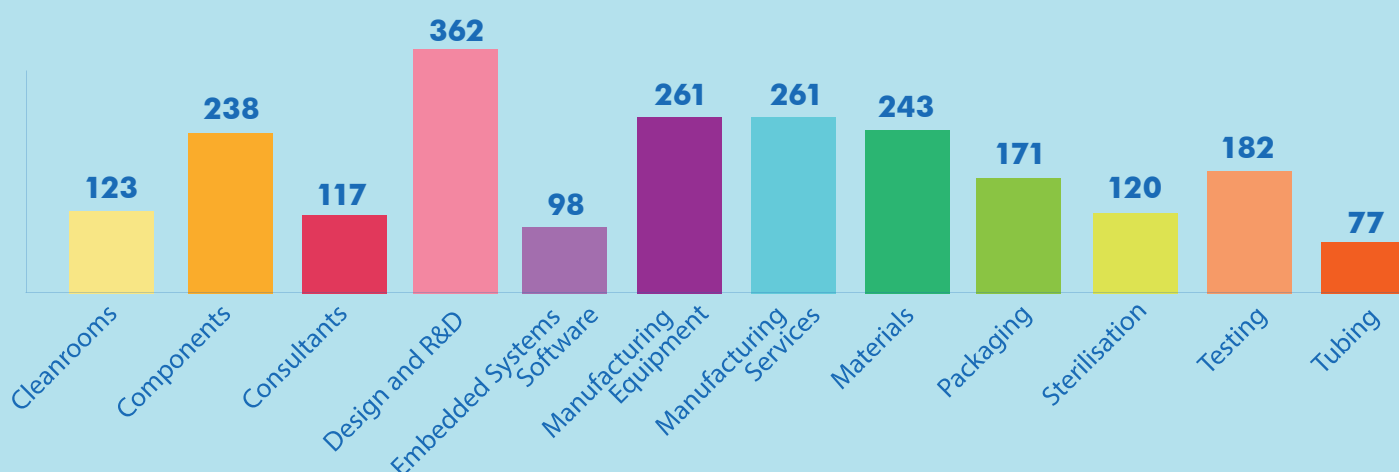
- Product design engineering
- Project engineering
- Research and Development
- Production/Manufacturing
- Process Engineering
- Procurement/Specifying/Materials Management/Inventory Control
- Quality Assurance/Quality Control
- Regulatory/Legal Affairs
- General/Corporate Management
- Consultant

Company's Primary Activity



- Manufacturer of finished medical devices
- Manufacturer of in vitro diagnostics
- Manufacturer of dental implants, instruments and systems
- Manufacturer of pharmaceuticals
- Provider of subcontract services
- Manufacturing consultant
- Government
- Academic
- Financial Institution

Areas of Special Interest





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2024 Exhibitor Package

Exhibitor Package

- 2m x 2m stand
- Shell Scheme
- 1 x table 4' and 2 chairs
- 1 x double socket [1KW max]
- 2 x spotlights & name card
- Parking paid by Organiser
- Invitation to the Exhibitor Networking Reception
- Preferential rates at the DoubleTree by Hilton

£3,500
+VAT



Sponsorship: Please contact us directly for our bespoke sponsorship packages.

Medical Technology UK team



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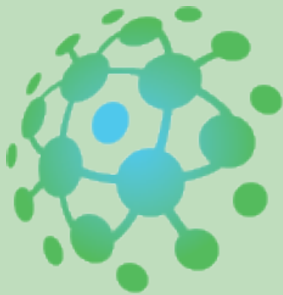
helen@medicaltechnologyuk.com

Veterans of the media world serving the global medical technology, design and manufacturing industry, Jason, Colin and Helen are combining their 46+ yrs of experience to deliver an entirely unique event for the UK medical device, design and manufacturing industry.

It will be *The Show* especially for medical device engineers and procurement professionals.

A one of a kind event for any supply chain company already serving the sector or for those seeking to diversify.

SEE OUR SISTER EXHIBITION AND CONFERENCE



Medical Technology Ireland

20-21 September 2023
Galway Racecourse

SHOWCASING INNOVATIVE MEDICAL TECHNOLOGY
PRODUCTS AND SOLUTIONS FOR THE IRISH
MEDICAL DEVICE DESIGN AND
MANUFACTURING INDUSTRY

[#MedicalTechIre](https://www.medicaltechnologyireland.com)

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