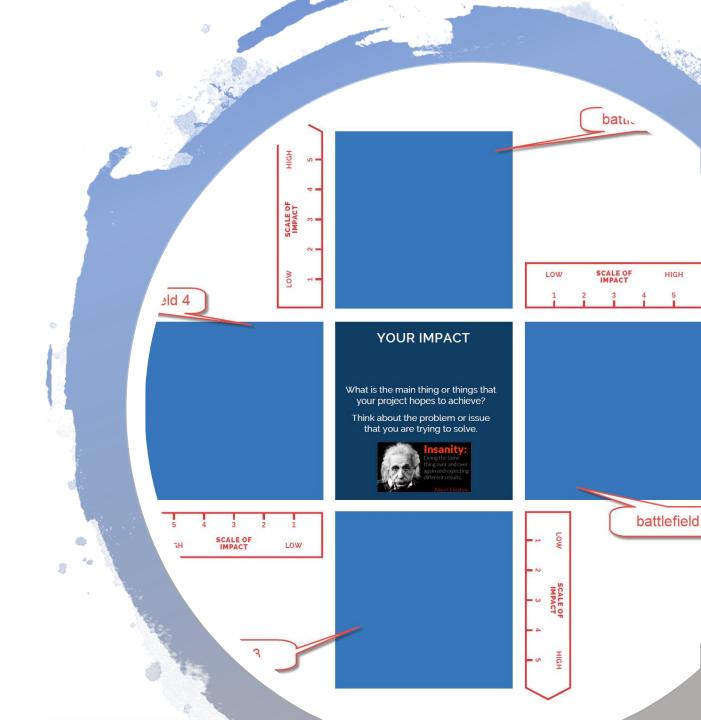


Funded by the Erasmus+ Programme of the European Union

## IMPACT+ excercise



Impact

Impact is the fundamental change that happens as a result of an activity.

It will generally occur in the long term, often after the activity has finished.

## But what is the impact+ exercise?

Steven Murray will tell us - offline

#### YOUR IMPACT

What is the main thing or things that your project hopes to achieve?

Think about the problem or issue that you are trying to solve.

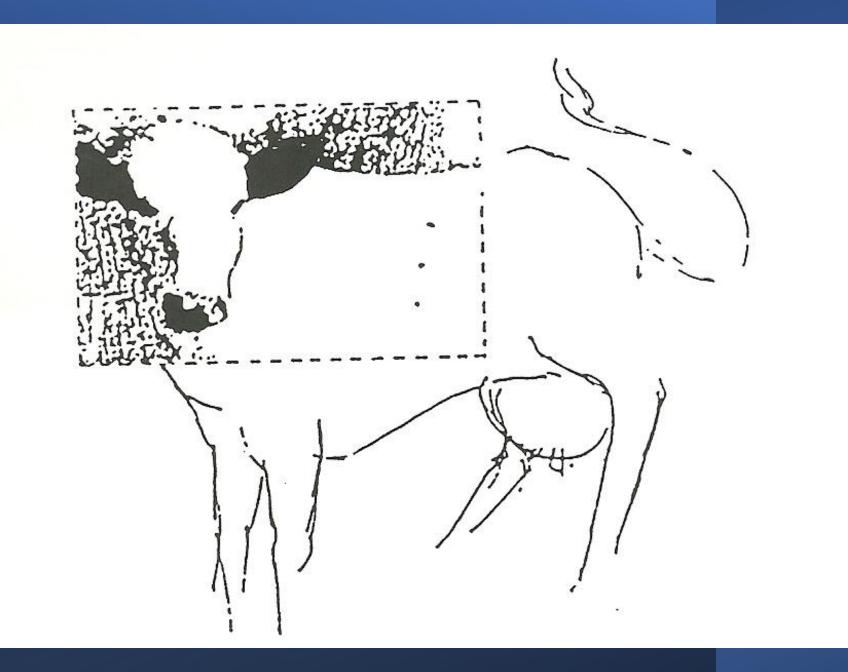
## 

keep it short & simple

Why are you and your organisation participating in this Erasmus-plus-KA2 project?







#### YOUR IMPACT

What is the main thing or things that your project hopes to achieve?

Think about the problem or issue that you are trying to solve.



## To create this impact, What are the most important area's to focus on?

Project staff

Learners

Partner organisations

Systemic level

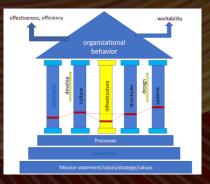
Employees

Culture

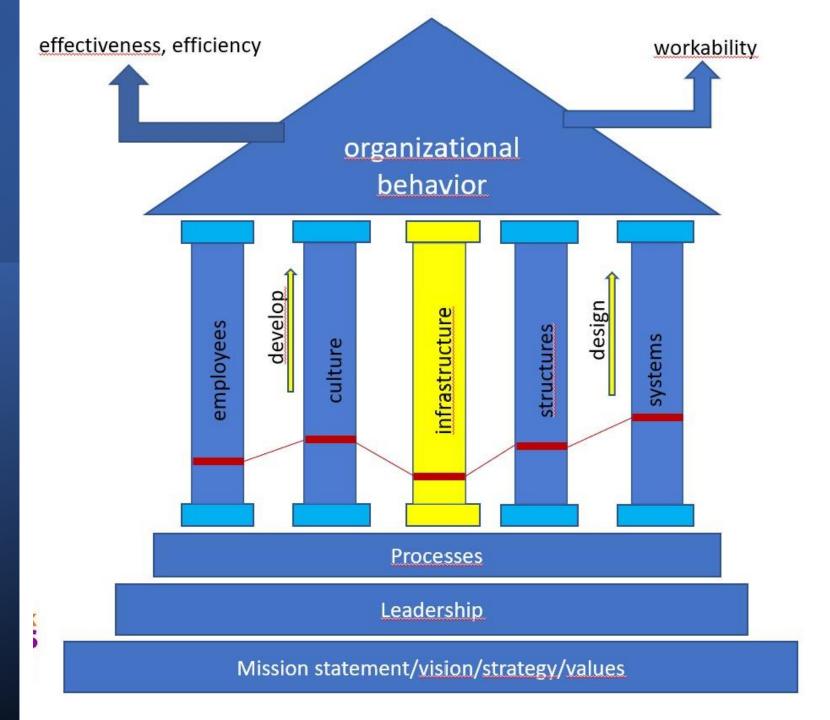
Structures

Leadership

Systems



How to create impact on your organizational behavior?







### But first ...

# What is the most dangerous phrase in the language?



Grace Murray Hopper (1906-1992) A legacy of innovation and service

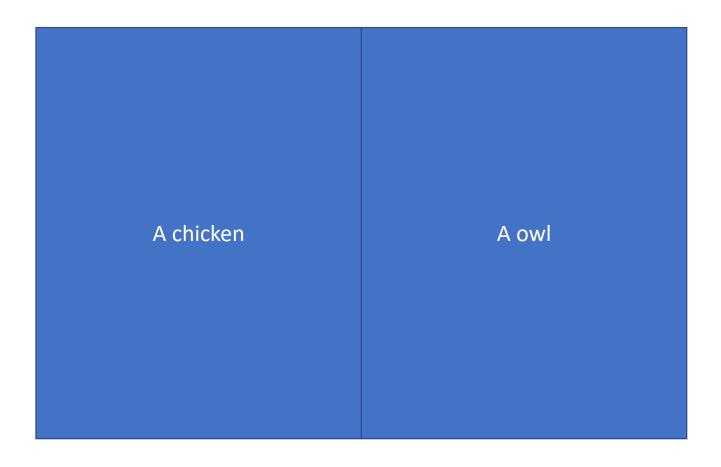


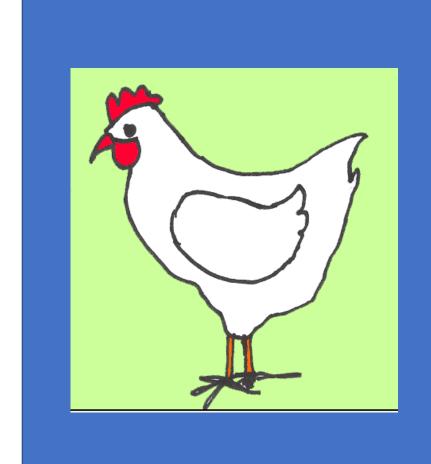


"We've always done it this way"



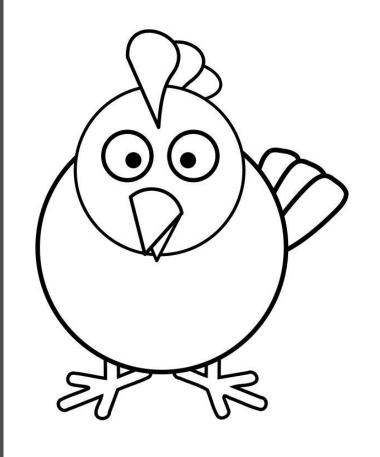
#### Please draw a chicken and an owl













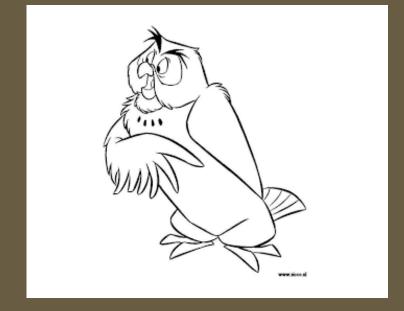


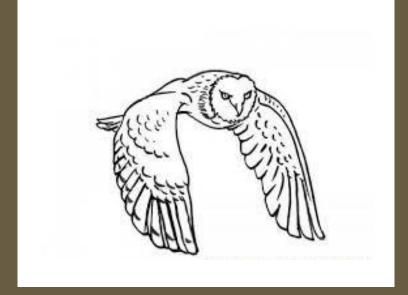








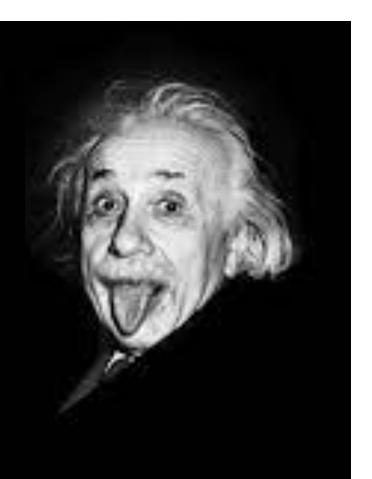




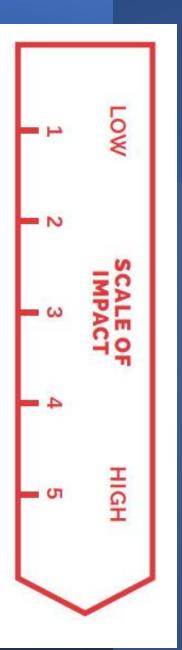




"Doing the same thing over and over again and expecting different results, that's what I called *insanity*"



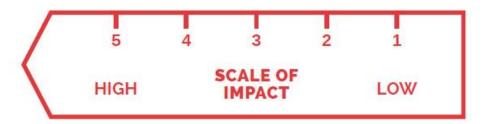
- How will your activities affect staff working on the project?
- What new experience, skills and competences will they develop?
- How will involvement in the project support staff in their continuing professional development?



#### **PROJECT STAFF**

## LEARNERS

- What change will occur for learners as a result of your activities?
- What new skills or competences will they gain?
- How will their attitudes, opinions or aspirations change as a result of the project?



#### PARTNER ORGANISATIONS

- What changes will occur in partner organisations as a result of the activities?
- What new or improved partnerships, products or services will be generated?
- How will policies or procedures be changed or improved?

3	4	5	
	3	3 4	3 4 5

- What changes to legislation or public policy will occur in your sector or field?
- What contribution will you make to improvements in professional practice or methods of learning?
- What new or improved qualifications or learning modules will you produce?
- What benefits will your project deliver for sector or professional networks?

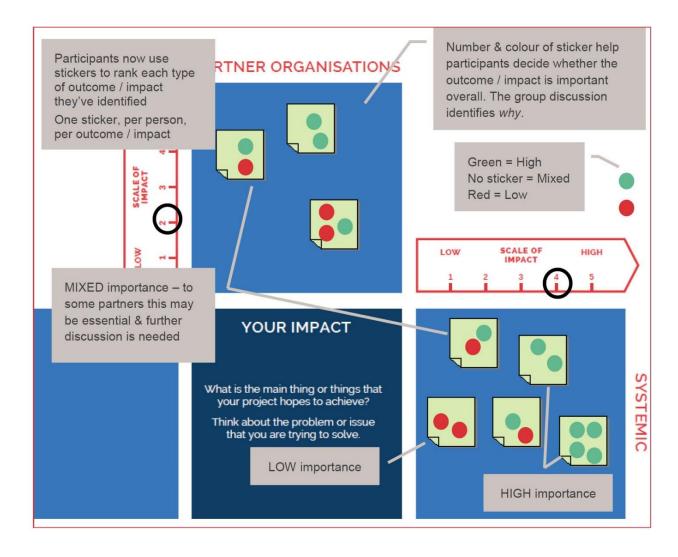
#### We Will Work On - WWWO

What I look for - WILF

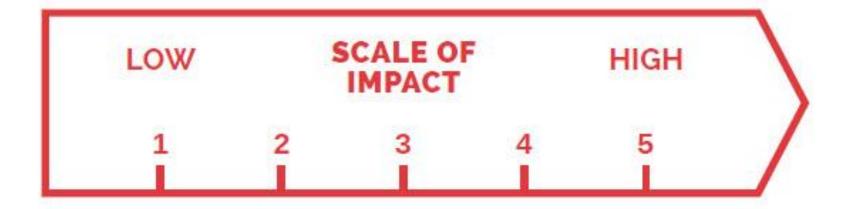
This is because - TIB



#### Are we on track?







Rate how important the notes in each box are to the achievement of the overall intended aim in the centre box (THE IMPACT)



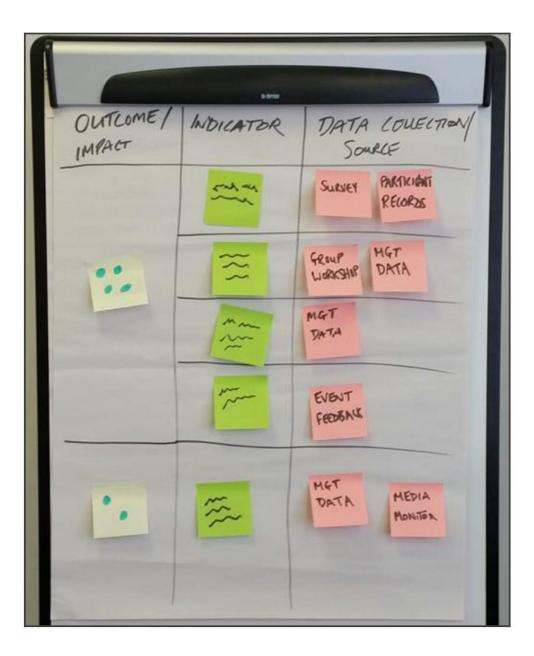
### Choose at least two highest ranked sideboxes

- These are your most important areas of potential impact in your organisation
- Rate individually every note in the chosen sideboxes:
  - Very important
  - Mixed importance/unsure
  - Not at all important

Looking for indicatord to measure outcomes/impact



## Data sources and data collection



## Round-up: Bringing it all together

Area's	Impacts/ outcomes	Indicators	Data sources	Short term	Medium term	Long term



### Wrapping up

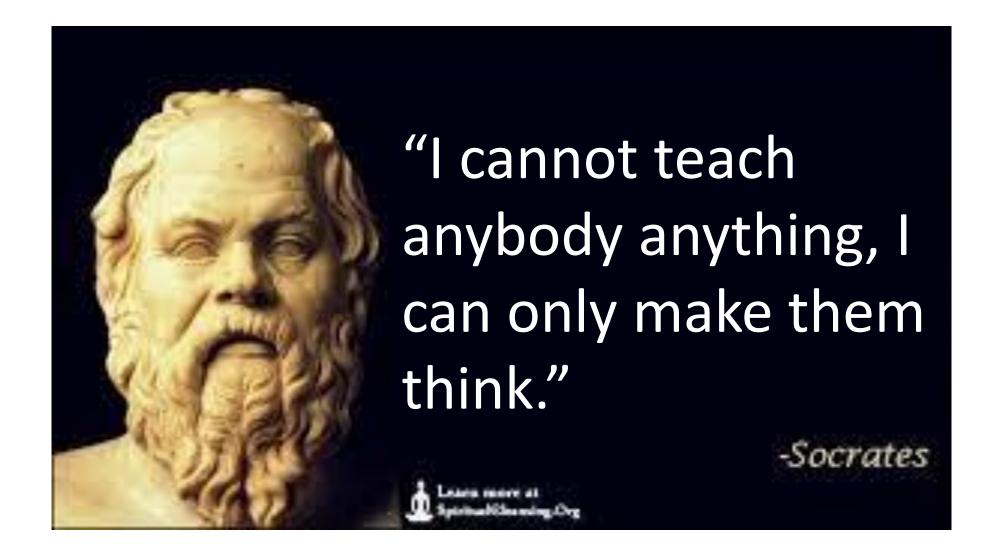
WWW	What went well?
EBI	Even better if
MNSI	My next step is



Smile you all did a great job!



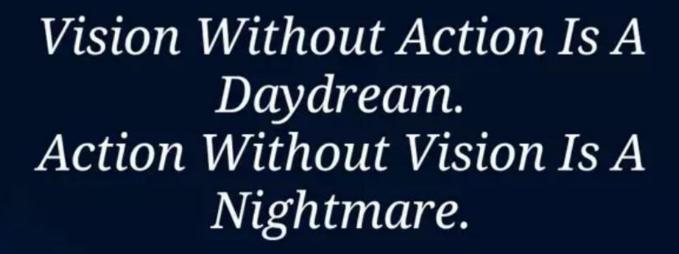




# There are four rules for miraculous work creation: be positive, send love, have fun, kick ass.

# R = f (nm)

R = internal resistance to new ideas n = the number of employees m = the number of management levels



— Kush Kotecha

# GING

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