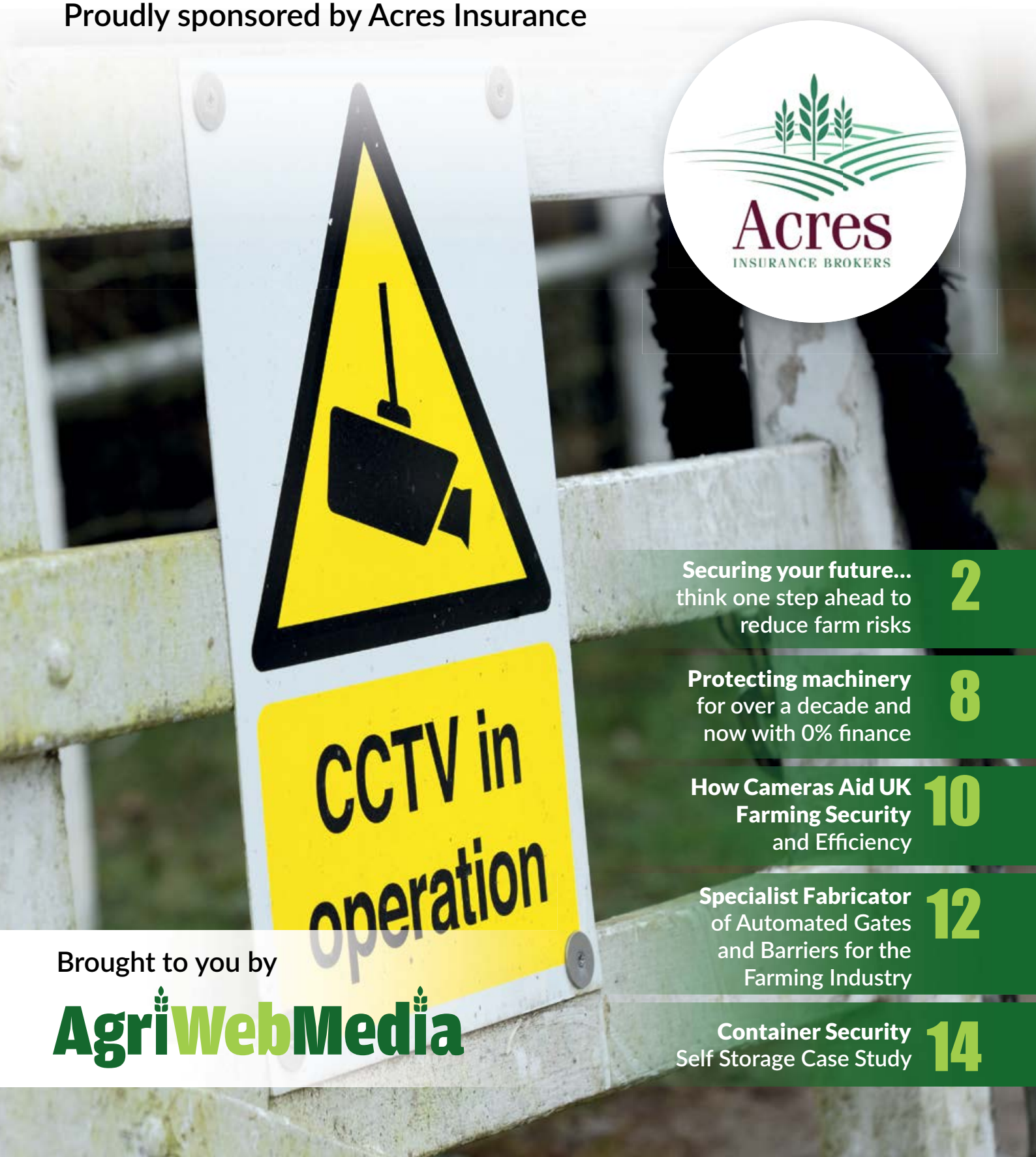
AGRICULTURAL SECURITY SOLUTIONS

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SECURING YOUR FUTURE... THINK ONE STEP AHEAD TO REDUCE FARM RISKS

Simple steps to help reduce risk of loss, theft, damage or injury can also help insurance premiums.



With pressure on margins and rising input costs showing no real sign of abating, the farming industry's exposure to risk has never been higher.

With latest rural crime figures suggesting that farmers are now not only facing the threat of opportunists taking advantage of often weak security deterrents, but also organised criminals targeted high value goods and equipment, measures need to be implemented to reduce risks and limit opportunities.

It really is essential that the progressive farm operation takes a proactive approach to farm security if it is to avoid the threat of losses, theft and injury, potentially resulting in the risk of becoming uninsurable and ultimately unable to continue as a viable business.

As an industry, we are open to a wide range of risks and threats, but there are some simple precautions we can take to help reduce these risks and in doing so, support a safer working environment for staff, visitors and the public.

Farm security

Farm security is sometimes treated with a relaxed approach, but even if only adding a further layer of deterrent, simple measures can have a huge impact, particularly for putting off the opportunist criminal looking for a quick gain.

Of course, the best form of defence is to stop any unwanted visitors at the farm gate. An open and inviting driveway up to unsecured farm buildings, workshops and machinery is an open invite to the opportunist thief.

"Where possible, consider installing security gates, barrier gates or sliding gates, ideally with number plate recognition and recording," says Georgie Spencer, director of agriculture insurance specialists, Acres Insurance Brokers.

Ms Spencer warns that if installing sliding gates, in her eyes the best option, consider systems based on vehicle recognition or a call system, as keypads can often be worked out and as soon as they are, the gates



CASE STUDY

"Following a rapid increase in rural crime in our locality, and being well aware of the growing national problem of vehicles, farm machinery, and GPS being 'stolen to order', our insurance broker Acres Insurance advised us to consider installing an electric gate at the entrance to our rather accessible farm drive.

After much research we purchased and installed a robust but easy to operate electric security gate.

Instantly the farmyard, buildings and farm road through to outlying buildings were secure from a busy road.

It has stopped random vans and motorcycles appearing in the farmyard, on the pretence of being lost.

It has also encouraged an added sense of protection for those working alone in the yard.

It has encouraged neighbours to look at doing something similar - all in all excellent advice to hopefully keep premium rises at bay and to lessen the chance of thefts!"

Farmer -Northamptonshire

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automatically lose their effectiveness.

"Standard farm gates can be more susceptible to unauthorised entry, so consider more secure options, if possible," she adds. "However, whatever sort of gate, if they are kept shut and locked at all times when not in authorised use, they will provide another layer of deterrent."

Making life as hard as possible for the criminal extends to keeping everything safely locked and secured. Lockable cabinets to secure power tools, for example, adds another layer of security, and one more step that any criminal would have to negotiate.

CCTV and security cameras are also another plus point. While they are not always 100% successful in leading to a prosecution from facial recognition, with criminals likely to be wearing some kind of face covering, they do provide the police with a good timeline.

They can then compare and link to other crimes in the area, based on the number of people identified, any number plate recognition or other CCTV footage. It also acts a strong deterrent for future approaches.



"Do consider when installing security lighting, the positioning of CCTV and access to building and workshop doors," advises Ms Spencer. "You want to keep these vulnerable areas lit, without obscuring any CCTV footage."

CCTV can be knocked out by security lighting if it shines straight at the cameras when triggered by suspicious activity in the yard, rendering them useless.

Machinery and technology

High value equipment and machinery have always been a target for criminals, and latest crime figures show this a trend that continues to rise. Alarms, immobilisers and trackers can all play their part in reducing that threat. Trembler alarms can be placed on machinery, and set to go off when unauthorised users mount the vehicle.

SmartWater technology offers a versatile crime deterrent, using a highly durable liquid that can be used to mark multiple components on vehicles, machinery and trailers, or for tagging tools. Other ID tagging tools such as these make vehicles and machinery traceable back to the owner, even if broken down for parts.

"There are simple management practices that should always be adopted. For example, remove GPS receivers from vehicles and machinery," says Ms Spencer.

"An even more simple one, but don't leave vehicles and machinery such as trucks and gators unlocked or even left with the keys in the ignition. It is obvious I know, but we see examples far too frequently," she adds.

One final word of warning from Ms Spencer, is to be careful when renting out space and buildings.

"Do your due diligence and try and check in with your tenants regularly. Consider whether they are privy to information and details on security measures or any access codes? They will also have a good understanding of activity levels on farm, so be aware of any potential threat," she says.

All of these points act as additional deterrents as part of an integrated approach to security. Anything that can make a difference, even from turning a quick 15-minute theft into a 30-40-minute theft, reduces the risk of becoming a target.

Insurance implications

While the implementation of new security features and taking additional precautions will involve some level of investment, it will certainly bring peace of mind. And while installing additional measures may not directly link to reduced insurance premiums, it will have a benefit.

"Insurers will look more favourably at a willingness to deter criminals, and if higher sums are insured, and suitable theft measures are in place, premiums are unlikely to rise," says Ms Spencer.

"On the flip side, if multiple claims for theft are made, the insurer will likely insist on security features being installed,

CASE STUDY

"One farm customer located close to town had been subjected to the theft of multiple items, following a break-in to his workshop.

We recommended the installation of a Master Blaster siren alarm to deter any future attacks.

When the assailants did arrive again, on re-entering the workshop they were subjected to 127 decibels, distributed around the workshop.

Unable to handle the noise, the gang made a quick exit, and were to never return again."

CASE STUDY

"In a separate case, a workshop had been repeatedly targeted despite the use of CCTV and heavy-duty physical locks.

After the third theft, a Master Blaster siren alarm was installed, and the thefts instantly stopped."

so the farmer ends up with a higher premium anyway, and will still have to pay for the security measures," she adds.

Although insurers may not give a direct discount straight away for implementation of security measures, they will help keep insurance premiums down in the long term.

"The less claims for theft you make, the more negotiating power we, as the broker, have with insurers, to keep premiums down. Nobody benefits from an insurance claim, and therefore avoiding them happening is in the interest of the farmer," explains Ms Spencer.

Replacement costs

With the continued appreciation of farm equipment and machinery values, alongside increased costs of repair, it is important to consider sums insured, in particular with an eye on replacement costs.

"Repair bills keep going up across the board, with everything from farm equipment, commercial vehicles and cars facing rises of between 20-25%," says Ms Spencer.

The availability of replacement parts is also a growing problem, leading to a significant increase in farm, commercial and domestic vehicles being condemned to the scrap heap rather than being repaired and put back to use on the road or on farm.

When this is combined with the rising cost of farm machinery, such as tractors, farmers could soon find themselves well under-insured when sourcing replacements.

"The value of new and second-hand tractors has gone up massively, in some cases appreciating by as much as 30-40%," says Ms Spencer. "A second-hand tractor insured at £35,000, could easily be valued at closer to £50,000 plus for a like for like replacement, with the same hours."

If faced with the loss or damage of machinery, vehicles or equipment by intruders, unless policies have been reviewed and sufficient replacement sums insured, farmers can face significant downtime and potentially catastrophic losses.



CASE STUDY

"A farmer client had experienced a number of thefts, with the criminals approaching the targeted farm buildings in vehicles driving up and down the farm track.

Following our recommendations to instal a robust automated security gate, preventing unauthorised access, the thefts immediately stopped.

This has helped the client to maintain sensible insurance premiums over subsequent years."

However, if the determined criminal does get past the farm gate, there are a number of measures that can be implemented to hopefully prevent the success of any raids.

"Consider the use of automatic alarms, for example high output security systems such as the Master Blaster powerful siren, providing a highly effective internal or external security sounder. This, backed up with alarm notifications to a mobile and/or a monitored alarm, is highly effective," explains Ms Spencer.

"It can form part of a series of defences that together will provide additional levels of security that will put off potential thefts or attacks," she says.

While loud siren alarms have their place, other measures inside buildings, for example tamper alarms on diesel tanks, can also reduce the threat of theft.

"These can be connected to mobile phones for instant notification of any attempt to steal, damage or remove items from within the farm building," continues Ms Spencer.

"Lockable cabinets for high value tools are an additional security and deterrent," she adds.

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CASE STUDY

"In a separate case, a workshop had been repeatedly targeted despite the use of CCTV and heavy-duty physical locks.

After the third theft, a Master Blaster siren alarm was installed, and the thefts instantly stopped."

insured for reinstatement, whether for breeding stock, or for finished or sale value.

"Always ensure fields, fences, pens and gates are secured to deter theft. Make sure it is as difficult as possible for animals and people to get out other than through authorised and intended means," says Ms Spencer.



Improvised and unique approaches

There are always some more unusual or innovative approaches have been used to combat the threat of criminals. Here are some more improvised and unique approaches to crime prevention that have been adopted...

CASE STUDY

"One client was so sick of having trailers pinched, we devised a system where he cut a circular hole in the deck of trailer, and inserted a four-foot lockable pillar, which was anchored to the foundations.

That meant whoever tried pinching the trailer, had to lift the trailer over the pillar that was locked to the floor!"

CASE STUDY

"Another client had a fuel tanked he filled with water. One unsuccessful opportunist criminal decided to take the opportunity to fill his vehicle for free, and in doing so instantly gifted the farmer with a new vehicle that wasn't moving anywhere in a hurry!"

Rural Crime is important to Northamptonshire Police which is why we have our own dedicated team focusing on supporting rural communities. This includes offering crime prevention advice, investigating rural and wildlife crime and working closely with partner agencies and neighbouring police forces. Rural crime is either a chance crime by someone passing by and taking an opportunity or is planned by way of a location being visited before a theft occurs. The most important thing our rural communities can do is to ensure all crime and suspicious circumstances are reported so that as a team we can evidence the demand for rural crime which means we get greater support and resources. If a crime is in progress then please call 999, for anything else both crime and suspicious circumstances please call 101 or use our dedicated online reporting page for rural / wildlife matters Report a rural crime | Northamptonshire Police (northants.police.uk) https://www.northants.police.uk/ro/report/rwc/rural/report-rural-crime/

Colin Gray | Police Constable 934
Rural Crime Team
Northamptonshire Police

Acres
INSURANCE BROKERS

Acres Insurance Brokers was started with a single, simple aim to provide farmers with the customer service and independent insurance advice they deserve. As independent brokers, its core business is geared towards supporting the rural community.

Acres' strength is in the personal focus of its team. The practical farming knowledge, combined with insurance expertise, ensures Acres delivers solutions to meet the needs of the farmer, working on behalf of the client, not the insurance company.

Within the Acres team of brokers and handlers you will find experienced and knowledgeable staff who have been working within the insurance sector for many decades.

The staff know what it is like to be part of the farming community, by either growing up on a family farm, or being a hands-on farmer themselves.

This, linked with an extensive insurance knowledge, allows Acres to understand your requirements and make the best recommendations to suit your circumstances.

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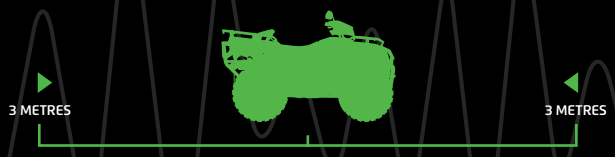
Secured by Design – Official Police Security Initiative

SECURITAS

NATIONWIDE Theft Response Team

Radio Frequency Tracking (RF)

ATVTrac uses GPS mainly which gives accuracy down to 3 metres. If asset is stolen and ends up in a parade of garages, containers or a van - GPS devices would only be able to show rough location. Here ATVTrac can use RF (Radio Frequency) which allows us to locate down to 1 metre in garages, this is accurate enough to gain search warrants.



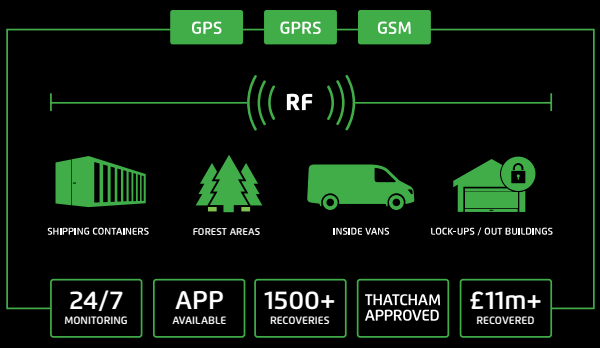
GPS TRACKING

With a minimum tracking resolution of 3m GPS is the first line of defense, taking us to the general area of your asset.



RF TRACKING

It's this feature that allows us to pinpoint your asset and get the police involved.



Multi-channel Technology

Radio Frequency (RF) tracking allows us to find your asset in the places other trackers can't or obtain search warrants quicker! This technique, in combination with our other technology gives you the ultimate level of protection and is also what gives us the insurance industry approved Thatcham S7 rating.

hello@atvtrac.co.uk | +44 (0) 1327 317 980 (Lines open 9am - 5:30pm)

PROTECTING MACHINERY FOR OVER A DECADE AND NOW WITH 0% FINANCE

As crime on farms, small holdings and managed public areas continues to be a problem, tracking experts, ATVTrac, have reported an increased adoption of their tracking technology and business-use uptake across the UK.

Launched over a decade ago, following the parent company's experience and proven track record in motorcycle security, ATVTrac offered a dedicated security product, enabling owners of farm and service machinery to have a live link to their machines 24/7 regardless of location.

Bringing updated security functions including GPS, GPRS and Radio Frequency, ATVTrac added new functions, including lone worker security, battery voltage alerts and service reminders too, offering more than just a security focussed product.

As well as dealer and customer interest, ATVTrac is now endorsed by more than ten manufacturers with discounts available on Insurance from the NFU too. More recently, brands such as Polaris and CFMOTO have adopted the system as standard fitment on some of their models too, with many thefts thwarted due to ATVTrac since.

ATVTrac's key attribute is the unit's physical size and internal battery, allowing for fitment to virtually every piece of machinery, from ATVs to UTVs, to Tractors, Land Rovers, 4x4s, trailers and chippers too. And thanks to an online portal and dedicated iPhone and Android apps, owners can check 24/7 for location and even see multiple assets on one screen - ideal for fleet operators.

As well as proven security features, ATVTrac also offers useful additional functions too, such as the log of usage (hours and mileage), the ability to set alerts for servicing or maintenance and even an emergency alert should the vehicle be involved in a roll-over incident; a great function for lone workers.

And to make the adoption to tracking even easier, ATVTrac can now be funded and fitted with 0% finance, not only spreading the subscription but also covering fitment too, all from as little as £39 per month.

ATVTrac can be installed on many types of machinery, with full support provided via the 24/7 Secure Operating Centre as well as additional support from Securitas too, should a stolen machine need to be secured quickly, when police resources may be stretched.

For more information on ATVTrac and pricing, please visit **www.atvtrac.co.uk**



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HOW CAMERAS AID UK FARMING **SECURITY AND EFFICIENCY**

I'm Jack Baxter director of RuralView.uk, a rural security camera in the UK. I'm the 5th generation in our farming family based in the countryside in Ashford, Kent. I was brought up with a rural lifestyle however, I took an interest in tech during my teenage years. While my career has varied from working in the IT industry to re-training as an Electrician, I have now combined my skills and moved back to the industry that runs in my blood - agriculture!

RuralView.uk was created after our family farm fell victim to a break-in, while nothing major was stolen this time, it was a real eye-opener to the lack of security we had on the property. When looking into solutions, there were no real affordable self-install solutions available to overcome the main obstacles we had, no power or WiF where we needed our cameras. I'm sure this is something many in this industry can relate to.

This led to months of research, problem-solving and testing. Eventually, RuralView.uk was born. Our main goal was to provide affordable, self-install security solutions with easy-to-follow guides and a UK support team that can relate to the community we sell to and support.



Jack Baxter director of RuralView.uk

After a year of trading, we have three 4G cameras available with varying features as well as cost-effective, reliable plug-and-play solar kits. Our solar and 4G products have removed these installation barriers at an affordable price, allowing you 24/7 access to what matters.

The Growing Need for Innovation in UK Agriculture

In recent years the agricultural industry has faced numerous challenges. These include changing climate patterns, post-Brexit funding issues, and the need to reduce environmental impact. Because of this, I have noticed a larger number of our agricultural and rural communities embracing security cameras as a means to increase efficiency and maintain their competitive edge.

I understand traditional methods still play a vital role in agriculture, but modern technology, such as security cameras, has stepped into the forefront, enhancing efficiency and productivity in numerous ways, while also keeping what matters to you safe.

Some of our customers include the National Trust, Hadlow Agricultural College, Berkshire College of Agriculture, and Cinderford Town Council. They've all successfully adapted our cameras to help with livestock management, prevent fly-tipping, and prevent crime.

Deterrence of Rural Crime

Rural communities are not immune to the challenges of crime. In fact, there has been a 22.1% increase in the cost of rural crime in 2023 according to NFU Mutual. Our security cameras provide a strong deterrent as potential criminals are less likely to attempt theft, trespassing, or vandalism when they know they are being watched.

Having a constant eye over your livelihood 24/7 can provide more than a deterrent, but peace of mind knowing that your machinery, property, and home are safe. Our easy-to-install cameras can connect using 4G and use solar power, so you can install them exactly where you need them.

Both our Ruralview 360 Zoom & 360 Mini cameras have intelligent human tracking, allowing a single camera to cover a large area as well as adding an extra layer of deterrent when an intruder sees a moving camera.



RuralView 360 Zoom Human tracking

Enhanced Livestock Management

Caring for livestock is a central aspect of many farms, and is also a stressful responsibility. Our security cameras help our community keep a watchful eye over their animals. Having instant access to your livestock through a free-to-use app on your phone is a game changer. The cost of one of our security cameras will quickly pay off when you can save time no longer needing to go on physical trips to a shed or field.

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Livestock on Great Bromley Farm

Our RuralView 360 Zoom camera has proved most popular to our community for livestock management. It boasts an impressive 36x optical zoom and up to 120m in night vision. This camera can cover large fields and sheds with accuracy.

Our Future

As a small company, I plan for RuralView.uk to continue to provide agricultural and rural communities with affordable security solutions across the UK. I hope to build our community along the way and help educate like-minded farmers on how security can best be used to improve security, as well as improve their work processes and efficiency.



SPECIALIST FABRICATOR OF AUTOMATED GATES AND BARRIERS FOR THE FARMING INDUSTRY

Specialising in the fabrication of automated gates and barriers for the agricultural sector, TCM Electric Gates was founded in 2016 by Trevor Marks. Initially focused on providing high-quality automated gates and barriers for farming and industrial applications, our company has since evolved. Today, we boast a team of skilled fabricators, welders, engineers, and finishers, allowing us to deliver premium services to a diverse range of industries.

Our team includes Trevor Marks (owner), Luke Butcher (General Manager), Paul Sharock (Senior Engineer), Kieran Flintoft (welder / fabricator), Jack Flintoft (welder / fabricator), and Brinn Shorthouse (painter / finisher).

We offer our customers a comprehensive design service, tailoring all our gates to their specifications, handling the installation from start to finish. For clients seeking quick solutions, we maintain a limited stock of gates available for purchase, with or without installation. As farmers ourselves, we recognize the importance of ensuring gate security to prevent forced entry or ramming. Our gates are security-assured, enhancing the protection of your rural boundaries.

Many of our long-standing customers have remained loyal over the years, drawn by our exceptional craftsmanship, high-quality service, and ongoing support.

"Following on from the installation of 2 gates at our premisses with which we were extremely pleased we utilised their services to fabricate other items which they did to the same standard. I must say that with all our dealings with their director Mr Trevor Marks we found him to be most helpful, his knowledge of security entry control is second to none, he is honest, and one can trust him to complete the installation to perfection.

The gates and the installation were superb in every way, there was a complete sense of pride in their work of which it's difficult to duplicate today. We certainly recommend them to others; we will use them again when the need arises."

P. Clifton, Director,**** Logistics Ltd

"TCM Electric Gates have provided us with excellent workmanship and excellent service over the years. The quality of the gates is second to none and most importantly the team are there to if needed to provide support or instruction." – Belport Limited

CASE STUDY

PC Howard Ltd (Transport and Farming)

We've been collaborating with PC Howard Ltd, a third-generation family enterprise engaged in both transportation and farming. Our primary objective was to enhance gate security at two separate locations. This comprehensive project involved site surveys and the custom fabrication of gates, catering to the unique entrance requirements of each site. Following the gate design phase, our team assumed responsibility for the installation and now provides ongoing maintenance services.

Andrew Howard the Managing Director for PC Howard explains:

"The Security and management of who comes on to our Site is very important to both our transport and Farming businesses, therefore engaging with a team that are both experienced and able to respond to our needs is really important to us. Trevor and his team met both of those criteria and so we decided to use Trevor for the design and installation of our Security gates at both our Peterborough and Corby sites. We were very pleased with the solution that was arrived at and the subsequent installation of the approved gates – they have enhanced the first impression that anyone arriving on our site gets.

Following the Installation, the ongoing support and maintenance is obviously a key feature of what we were looking for and Trevor and his team have been very responsive to us, when there is a need for a call out, in identifying the problem and resolving it. Overall we are very pleased with the service that we have received and the original decision we took to go with Trevor and his team has proved to be right for our business. We have no problem in recommending Trevor to solve and enhance your gate security"

Whether you are looking for a durable and lightweight A-Frame barrier, a cantilever sliding gate with pedestrian access or perhaps a large heavy duty steel gate we can help. Get in touch with our team by calling **01832 293420** or **07780 666419** to discuss your requirements.

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- Options for solar and mains powered gates
- Optional ongoing maintenance packages

We are leading fabricators of quality automated gates and barriers in the UK. We offer a full design service where all our gates can be made to order, fitted and fully installed. We also have a small range of gates for farmers held in stock that can be purchased with or without fitting. As farmers ourselves we understand the importance of ensuring that gates can't be easily forced opened or rammed, and this is why they are security assured to help safeguard your rural boundaries.





Whether you are looking for a durable and lightweight A-Frame barrier, a cantilever sliding gate with pedestrian access or perhaps a large heavy duty steel gate we can help. Call Trevor Marks on 07780 666419 to discuss your requirements.



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CONTAINER SECURITY – SELF STORAGE CASE STUDY



The Client

Padstore is a progressive and forward-thinking self-storage company based in Lincolnshire offering cost effective storage solutions. Padstore approached us at the start of the venture as they wanted a simple but secure way of securely locking up containers on site to protect their customers possessions being stored. The brief was simple the padlocks needed to be easy to use, insurance rated and Padstore did not want customers getting keys cut themselves.



The Challenge

Padstore wanted to make sure that customers could not simply go and get keys cut for their units without permission from management while at the same time offering a high security padlock with the possibly of having an insurance rating. This is essential as when different people move in and out of the storage solutions it is vital that no one else has keys to gain access. If customers could get keys cut freely when someone moved out of a storage unit and someone else moves in the previous customer to gain entry to someone else's property.

The Solution

After listening and understanding the requests from Padstore the perfect solution was to offer a fully patented key system with an insurance rated high security container padlock. We decided to go for the fully patented Mul-T-Lock key system which means keys cannot be duplicated anywhere without the owner's permission. The Mul-T-Lock key system also has the added benefit of being a double-sided key so it is very easy to use from a customer's perspective compared to a traditional 'saw tooth' style key. We decided to use our very own slidebolt container padlock that is a CEN 4 insurance rating, anti-pick and anti-bump.

The Results

The outcome for George at Padstore was exactly what he set out to achieve. We delivered a high security padlock solution alongside a fully patented key that cannot be duplicated. This is paramount within the sector George is working within as when a customer leaves and a new customer comes on board it is essential only the current customer has keys to their storage area and no one else.

Customer feedback As a self storage operator there are few, if any, more important elements to the service we provide our customers with than that of security. C & J Supplies have been at the very core of our security from day one, and we have no intentions of this ever changing. The security products they provide, be it cylinder locks, padlocks, CCTV hardware and much more, are second to none. Furthermore, their expertise, customer service and technical support is truly exemplary. As per our customers, we rely heavily on great advice, products and service – C & J Supplies are always on hand to offer the very best in all departments, and without delay. Their attention to detail and perpetual desire to offer the very best all-round service stands them over and above any other provider I know of. Clive, Tom, Kirsty and their brilliant team are fantastic and I cannot recommend them highly enough!



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