

**WORKING  
WITH YOU**

TO SHAPE  
YOUR FUTURE

## CORPORATE FINANCE

La ENVIPE 2013 permite conocer que entre los motivos que llevan a la población víctima de un delito a no denunciar, están las circunstancias atribuidas a la autoridad, como considerar la denuncia como una pérdida de tiempo y la desconfianza en la autoridad, con 61.9%.



Del total de las denuncias referidas en el 2011, esta cifra fue 53.2%

Causas atribuidas a la autoridad	2010	2011
Otras Causas	61.2	61.2
Por causas de índole económica	36.3	31.9
Por otras causas	2.6	0.8

## BUSINESS ACQUISITIONS

**Buying a business** is a common and key growth strategy of many businesses. Forrester Boyd Corporate Finance has considerable experience in assisting clients making strategic business acquisitions.

A business acquisition can be beneficial for a number of reasons, including:

- Increasing your market share of existing products or services.
- Diversifying the products or services you currently provide.
- Expanding your geographic coverage.
- Inheriting quality and skilled workforce.
- Synergetic benefits by combining resources and costs.

By project managing the financial, taxation and commercial aspects of the acquisition, we ensure that the whole process is conducted efficiently and confidentially.



In addition to corporate finance, our in house specialists cover corporate tax, personal tax, pensions, investments, wealth management, human resources and financial services, allowing us to cover all financial stages and aspects of the business acquisition process.



## WE WILL :

- Identify and contact potential targets by:
  - Discussing with you who would be a good strategic fit for your business
  - Researching national databases, evaluating and prioritising targets
  - Using our Praxity and UK200Group associations to contact member firms across the country and internationally
  - Searching business sale websites for suitable acquisition opportunities
- Perform a business valuation to assess the value of the target business
- Negotiate on your behalf the terms and structure of the deal with vendors to best achieve your objectives
- Advise on the best structure of a deal considering commercial, financial and taxation issues
- Assist with the raising of finance to fund the deal and considering a wide range of funding options
- Perform financial due diligence investigation of the target business
- Recommend solicitors who will carry out the legal process on a timely and efficient basis
- Work with your solicitors in finalising the sale and purchase agreement particularly ensuring sufficient warranties and indemnities are in place to protect your investment
- Maintain momentum to complete the deal within the required timescale



## OTHER SERVICES

We can offer many more services to our clients depending on their circumstances and needs.

Every client has their own specific requirements and our services are highly personal and tailored around these requirements.

- COMMERCIAL RESTRUCTURING
- TAX RESTRUCTURING
- STRATEGIC AND GROWTH ADVICE
- MANAGEMENT CONSULTANCY
- PROFITABILITY AND PERFORMANCE ANALYSIS
- FINANCIAL PLANNING
- SUCCESSION PLANNING



Successful deals and happy clients

GOOSEMAN FAMILY –  
Management Buy-In of Hodson  
Coaches Limited

“On behalf of the Gooseman family I would like to thank Forrester Boyd Corporate Finance for all your help given to us in our management buy-in of Hodson Coaches Limited. I am sure without your professionalism and dedication we would not have enjoyed the successful outcome that we are now enjoying.”

Alistair Gooseman –  
Shareholder and Director of Gooseman  
Holdings Limited





Forrester Boyd Corporate Finance, a division of Forrester Boyd Chartered Accountants, specialise in guiding owner-managed and private businesses through straightforward and complex corporate finance transactions.

Our dedicated team offers an extensive range of corporate finance services and skills including:

- Business mergers and acquisitions
- Financial due diligence
- Business disposals and grooming
- Management buy-outs
- Management buy-ins
- Share and business valuations
- Raising finance
- Tax and commercial restructuring
- Strategic advice and growth
- Management consultancy
- Profitability and performance analysis
- Financial planning
- Succession planning
- Business protection/key person insurance advice\*

*Forrester Boyd is an associate of Praxity, an international alliance of independent accountancy firms, allowing us to offer a wealth of support for national and international transactions.*



\*The financial services element of such activities will be carried out by FB Wealth Management Limited which is authorised and regulated by the Financial Conduct Authority

## Contact details

Our team is led by Corporate Finance Partner Mike Beckett, who can be contacted as detailed below:



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**Other offices**

**Louth, Scunthorpe, Skegness, Beverley, Lincoln and Retford.**

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