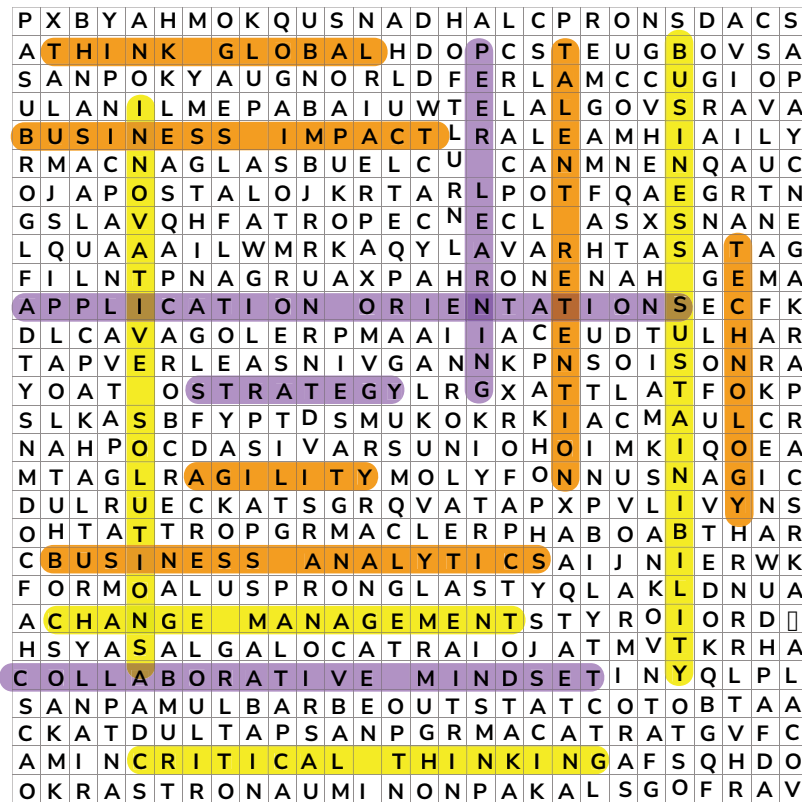


Because leadership journeys need to be *guided*



PGEMP

Post Graduate Executive Management Programme

for working executives

OUR MISSION

We aim to influence managerial practice and promote value-based growth of our students and alumni, organisations and their leaders, and society at large.

We do so by '*advancing wise innovation*' at scale through teaching, thought leadership, and industry and community engagement.

RANKINGS

in all the major B-School surveys



**FINANCIAL TIMES
MiM RANKINGS 2025**
3RD AMONG
INDIAN B-SCHOOLS &
35TH IN THE WORLD



**POSITIVE IMPACT RATING
(PIR)2025**
AMONG TOP 5 B-SCHOOLS
WORLDWIDE FOR SOCIETAL
IMPACT



**BUSINESS TODAY-MDRA
B-SCHOOLS RANKING 2024**
3RD IN INDIA



SPJIMR AT A GLANCE

40+ years legacy of management education

25+ years of executive education

Consistently ranked amongst the top 10 business schools

Global and National Recognitions

Over 18,000+ alumni, 100+

Corporate Partners, 50+ Global Partners

Innovative and socially responsible school of management

Member of Bharatiya Vidya Bhavan, a not-for-profit trust of national eminence founded in 1938



OUR HERITAGE & LEGACY

SPJIMR is a constituent of Bharatiya Vidya Bhavan, an internationally reputed trust recognized for its educational and cultural activities.

Bharatiya Vidya Bhavan was founded in 1938 by Kulapati Dr. K.M.Munshi with the blessings of Mahatma Gandhi and the active support of several eminent leaders like Dr. Rajendra

Prasad, the first President of the Republic of India; Shri C. Rajagopalachari, the first Governor General of India; Pandit Jawaharlal Nehru, the first Prime Minister of free India; Sardar Patel, Deputy Prime Minister and Home Minister, several other distinguished scholars, statesmen and leaders of modern India.

FROM THE DEAN'S DESK

At SPJIMR, we aim to influence practice and promote the value-based growth of executives, organizations, and society. Our mission is reflected in all our programmes and pedagogical initiatives. The Post Graduate Executive Management Programme (PGEMP), launched in 2002, has transformed thousands of high-potential functional managers into well-rounded and action-oriented organizational leaders who have then gone on to drive positive change within their companies and beyond. A committed and constantly growing group of companies rely on SPJIMR's PGEMP programme to create their internal leadership pipeline and to develop a cadre of change agents.

The programme blends an experienced mix of practitioners with renowned academics who work with our partner companies, industry

leaders and participants to design contemporary and relevant courses, while being fully cognizant of the immediate business challenges facing them. We use a mix of illustrative cases, discuss specific issues that participants may be currently facing, and provide a range of frameworks and experiences that enable participants to transform new knowledge into contextual action. PGEMP participants also learn from each other, guided by application-oriented faculty. A distinct attribute of the programme is the deep involvement by SPJIMR faculty on participant projects - an approach that adds immediate value to the company.

I invite you to consider our PGEMP programme and join a community of leaders who are making a positive impact on business and society.

Dr. Varun Nagaraj
Dean



ASSOCIATE DEAN'S MESSAGE

Corporates are constantly looking at creating a reservoir of versatile executives with a strong base of functional knowledge alongwith a general management perspective. PGEMP is uniquely designed to bridge this gap by providing high quality management education to practicing executives with minimal absence from their workplace.

The learning process at PGEMP is focused on inculcating in its participants sensitivity to real world issues and an ability to become leaders and change agents. Our TLAP model gives an application focus to the programme wherein participants apply the concepts learnt in class to their company's context through application assignments and a Capstone Project. The Capstone Project benefits the company as

well, as it leads to an efficient and timely implementation of strategic objectives.

Courses like Design Thinking, Science of Spirituality, ESG & Corporate Sustainability, Change Management has made the programme not only relevant to changing corporate needs but also unique.

The programme has succeeded in not only disseminating knowledge to the participants but also to mentors and business heads who are involved in the mentoring process. We are happy that we are contributing towards inculcating the spirit of a 'learning organisation' amongst corporates.

Dr. Preeta George
Associate Dean-
Executive Education





ADVANTAGE SPJIMR

1 Among the top 10
B-schools in India

2 Pragmatic blend of
Western efficiency and
Eastern ethos

3 Focus on influencing
managerial practice and
value based growth

4 Innovative pedagogy

5 Extensive industry
interaction and
integration

6 Faculty with a rich blend
of academic and industry
experience

ABOUT PGEMP

PGEMP is a 21 month modular programme with a proven track record since its inception in 2002.

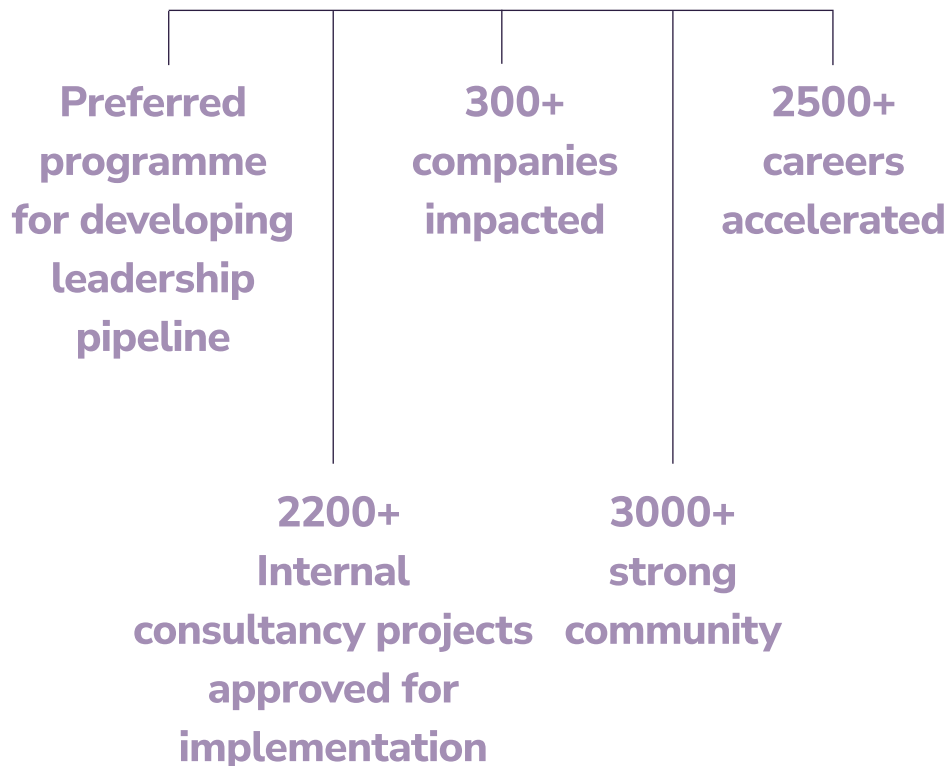
The programme is designed for high potential functional managers with 5+ years of work experience, who are unable to take a break from their jobs to attend school full time.

It aims to make these executives

capable of shouldering general management responsibilities at a business unit level.

PGEMP facilitates fast track career growth.

It helps create a cadre of change agents for the company and a leadership pipeline from within.



FROM THE CHAIRPERSON

In the current complex and changing business environment, executives in general management functions must think strategically and act decisively. Organisations always endeavour to create an in-house leadership pipeline with these abilities. The Post Graduate Executive Management Programme (PGEMP) at SPJIMR prepares high potential executives to evolve from mastery in a functional area to success in a leadership role. Participants will improve their business acumen in key areas such as finance, marketing, operations and strategy. We also prepare them to meet contemporary demands by providing with the requisite knowledge, skills, and developing attitude required to advance their career by contributing to greater goals of the organisation.

Participants learn from not only

the faculty but also their peers from other leading organisations through rich classroom discussions and interactions and develop a network which they carry beyond the programme. The mentoring programme not only provides guidance to the participant but also mandates the organisation to be a part of the learning process besides allowing monitoring of individual learning and progress.

We welcome organisations to nominate their high potential executives to the programme for building a resilient leadership pipeline. We also encourage high potential individuals interested in accelerating their career to enroll for the programme.

Dr. Shabbir Husain R.V.
Chairperson





PROGRAMME HIGHLIGHTS

Programme offered at SPJIMR Andheri Campus, Mumbai

21 months modular programme

On-campus residence 9 days every quarter totaling to 60 days

Minimal absence from workplace

Faculty with a rich blend of academic and industry experience

Contemporary and innovative pedagogy and curriculum

Application based learning

Focus on Skills and Attitudes as much as Knowledge

Capstone Project

Be part of the 18,000+strong SPJIMR alumni community

PGEMP COMPETENCY GOALS

PGEMP prepares participants to be:

Proficient in problem-solving
with an integrative and
innovative approach

Decision makers with a
global perspective

Responsible leaders



ADVANTAGE PGEMP



COMPANY

Organic Leadership Development

Build a cadre of change agents

Capacity Building



PARTICIPANTS

Holistic Thinking

Learning through on-job application

Peer learning

Fast track career growth

Building networks

Developing right attitude

ACCREDITATIONS



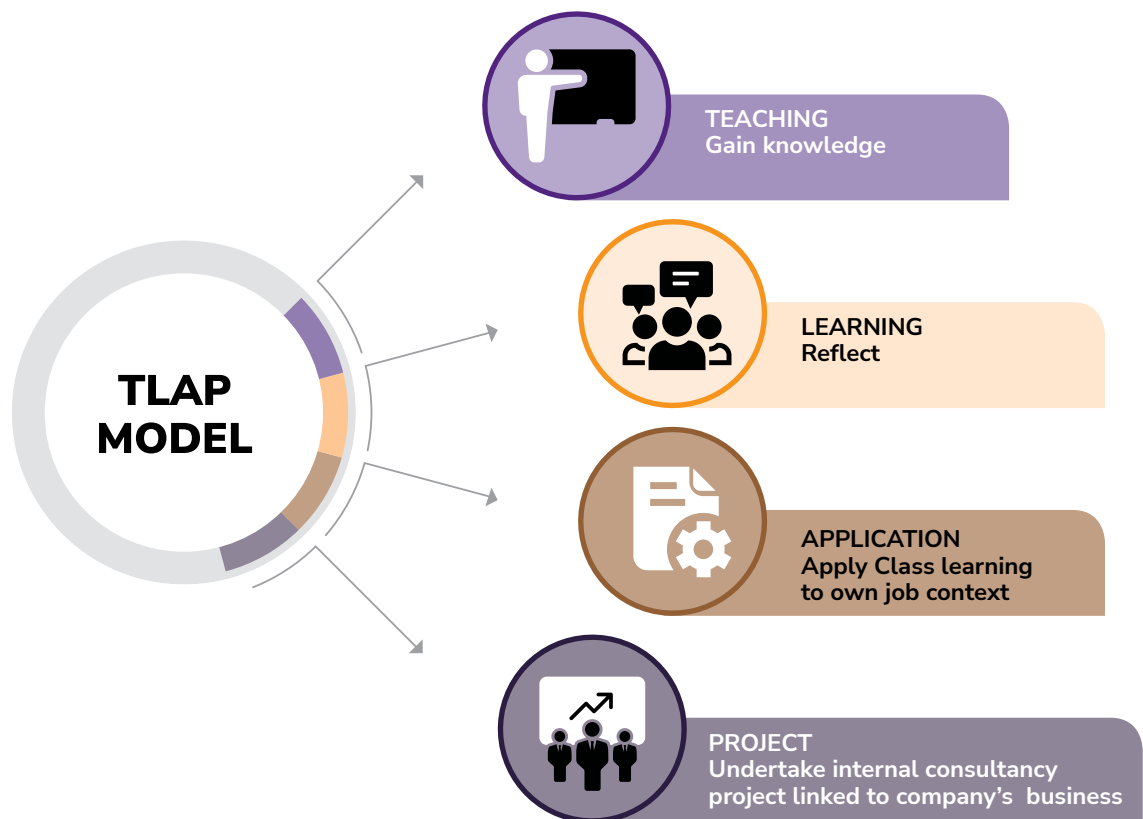
TRIPLE CROWN ACCREDITATION:

SPJIMR is accredited by AACSB, AMBA (UK), and EQUIS (EFMD). It is part of an elite group of institutions worldwide holding the prestigious 'Triple Crown' accreditation, placing it among the top 1% of global business schools.



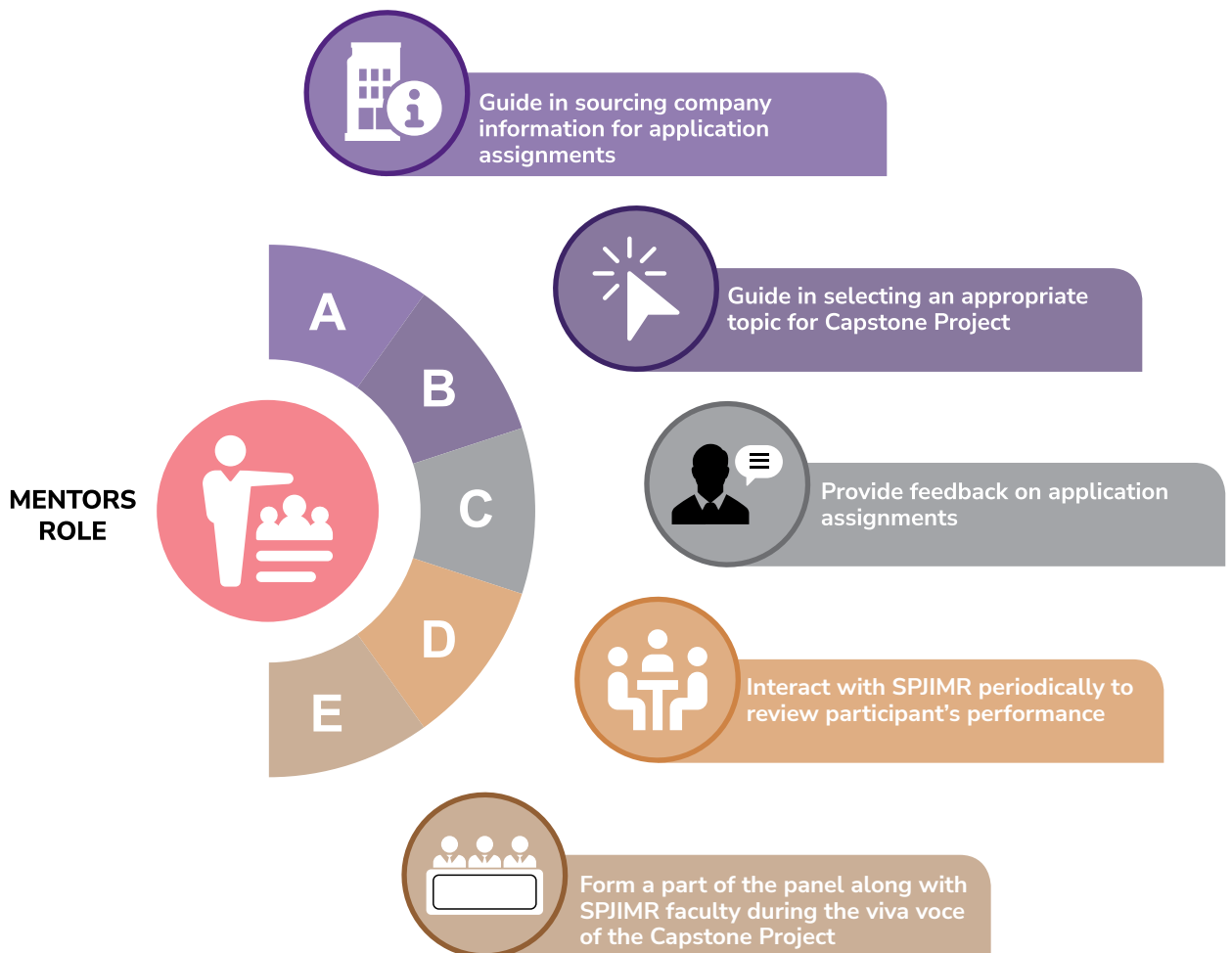
UNIQUE TLAP MODEL

While most executive education programmes begin and end in the classrooms - Teaching and Learning, PGEMP adds two additional steps - Application (applying classroom learning to their own job context) and Project (formulating a major project for the company).



MENTORSHIP

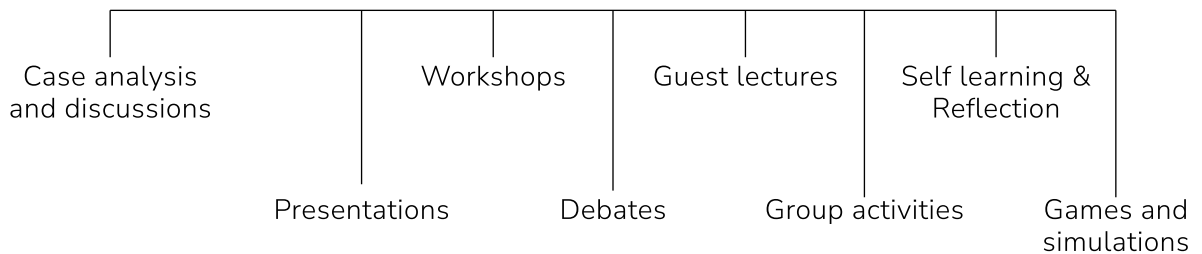
Each participant is guided by a mentor from his/her company. A mentor is an important stakeholder in the participant's learning process being a coach, role model, counselor, friend, philosopher and guide.



PEDAGOGY



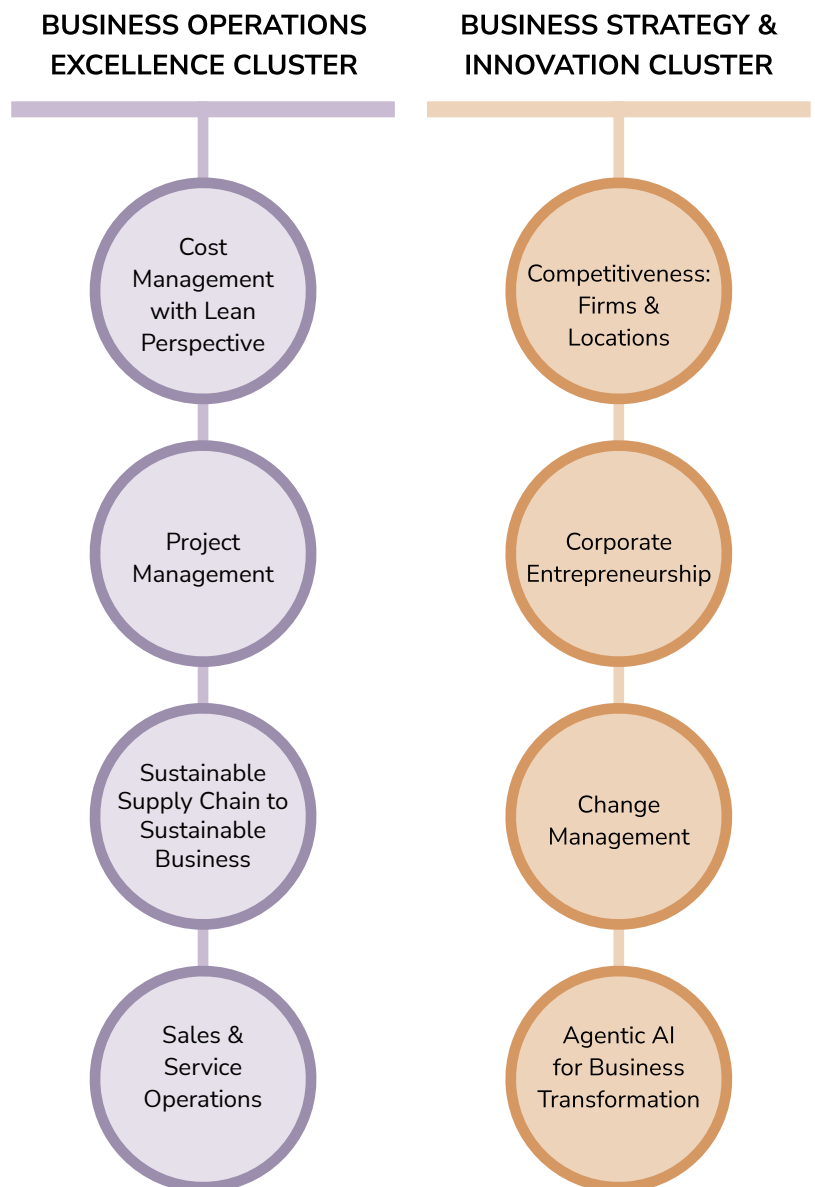
Participants are exposed to concepts and applications through a carefully crafted blend of various pedagogic methods.



ELECTIVES

Electives at PGEMP are grouped into various clusters. Clusters relate to specific themes which can be mapped to broad general management profiles. Clusters guide the participants in choosing electives keeping in mind the future growth path in the organization.

Participants choose one cluster and select 3 electives from within a cluster.



CAPSTONE PROJECT BENEFITS



COMPANY

Solutions to real-life problems

Actionable recommendations

Tangible outcomes



PARTICIPANTS

Build problem solving skills

Gain wider exposure to various aspects of business

Greater visibility and recognition within the company

IMPACT AREAS



ENTRY-TO-MARKET



WORKING CAPITAL OPTIMISATION



ENHANCING PROFITABILITY



COST REDUCTION



ALTERNATE FINANCING



BUSINESS SUSTAINABILITY



MARKET SHARE ENHANCEMENT



DIGITALISATION



VENDOR MANAGEMENT



PROCESS IMPROVEMENT



INTERNATIONAL BUSINESS STRATEGY



DIVERSITY & INCLUSION



AND MORE

PARTNERS

PGEMP has been built on the bedrock of close academia-industry interaction. Some of the most reputed companies, who are leaders in their respective industry have partnered with PGEMP with a view to promote a culture of learning and transform their companies to 'learning organisations'.



TESTIMONIALS

Dr. C Jayakumar – Executive Vice-President & CHRO, L&T

The retention is very high. Over 60% of the participants of this programme over the last 22 years are still with us. This programme has ensured stickiness and growth. It has built a leadership pipeline.

Pushp Kumar Nayar – Executive Director (HRD), BPCL

Success breeds success. The programme consistently delivers both organisational and personal benefits. It empowers participants with knowledge in general management, enhancing their decision-making abilities. This is key to the partnership's enduring appeal.

**Rana Ashutosh Kumar Singh – Managing Director, SBI
- Batch 22 (2011)**

Graduating from PGEMP gave me the confidence that I was equal to the best in qualifications, exposure, and knowledge. It dramatically increased my self-assurance. I was posted across geographies handling different assignments. This improved me as an individual and also improved my competencies. This helped me reach the Board Level position at SBI

**Dr. Jaya Rawat – General Manager R&D, BPCL
– Batch 65 (2020)**

My capstone project included product development, marketing strategies, benefits to BPCL, and user insights. This business application of R&D could make a difference of up to Rs. 40 crore per annum to the bottom line.

**Abhijit Phadke – Director, Lab & Test Operations, Cummins Tech
Center India, Cummins Technologies India Ltd. – Batch 14 (2009)**

I took on the role of operations leader, leading a team of approximately 350 members at the Cummins Pune Tech Centre. When I started, the centre had the lowest productivity at just 13%. Today, we have achieved global leadership with 65% productivity.

**Vishali Trisal – Procurement Lead Capex & MRO (South Asia),
Hindustan Unilever Ltd – Batch 67 (2020)**

The programme encouraged me to break out of my functional mindset. The company mission and vision statements started making sense. I changed from being a cog in the wheel to turning the wheel.

SHAPING LEADERS AND IMPACTING INDUSTRIES . . .

3000+ *Alumni*

spread across the globe in 25+ countries

40+ *Alumni at
CXO level
positions
in listed
companies*

Companies impacted

300+

APPLY TO PGEMP

ELIGIBILITY

Bachelors degree in any discipline

Minimum 50% in graduation with a good and consistent academic record

5+ years of corporate experience

ADMISSION PROCESS

Shortlisted candidates will have to appear for:

Test of Reasoning

Group Discussion

Personal Interview

- Test scores of Executive Assessment (EA), administered by the Graduate Management Admission Council (GMAC), creators of the GMAT® exam are also accepted.
- Candidates with a valid EA score can skip the test of reasoning.

CONNECT WITH US

You can visit our campus at :

PGEMP Office, SPJIMR,
Bhavan's Campus, Munshi Nagar,
Dadabhai Road, Andheri (West),
Mumbai- 400058, India

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/0396/ 2401
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