



We are pleased to announce a 2026 bonus for our Indiana (IN) Marketplace producers!

Bonus Amount: \$60 one-time bonus paid in May 2026

How does an agent qualify?

There are two ways to qualify for the bonus:

Individual brokers who have 100 or more IN Marketplace members on 11/01/25 will automatically become eligible for the 2026 bonus.

Individual brokers who have less than 100 IN Marketplace members on 11/01/25 can still qualify by increasing their CareSource IN membership to 100 members or more by 04/01/26.

What will the payment be based on?

The bonus will be paid to qualifying brokers on actual membership active in CareSource's system on 04/01/26.

Ex.1: A broker has 110 members on 11/01/25 and is automatically qualified for the bonus based on this criterion. On 04/01/26 the broker now has 80 active members. In May 2026, the broker is eligible for a \$4,800 bonus on 80 members. (\$60 x 80)

Ex. 2: A broker has 80 active IN members on 11/01/25 and is not automatically qualified for the bonus. The enrollment snapshot on 04/01/26 shows this broker's IN membership is now 110. In May 2026, the broker is eligible for a \$6,600 bonus on 110 members. (\$60 x 110)

CareSource will take two membership snapshots to determine bonus eligibility, the first on 11/01/25 and the second on 04/01/26.

Important note: Only individual producers with 100 or more IN Marketplace members, and in good standing, are eligible for the bonus. Aggregated production will not be considered for this bonus.

We kindly ask that you cascade this to your active Indiana agents. As always, please reach out with any questions. Thank you!