

OCN LONDON

QUALIFICATION GUIDE

Level 1 Award and Certificate in Skills for Professions in Business, Administration and Finance



OCN London Qualification Guide

OCNLR Level 1 Award in Skills for Professions in Business, Administration and Finance

Qualification No: 603/2663/3

OCNLR Level 1 Certificate in Skills for Professions in Business, Administration and Finance

Qualification No: 601/8459/0

OCN London aims to support learning and widening opportunities by recognising achievement through credit-based courses and qualifications, promoting high standards of excellence and inclusiveness.

We are proud of our long-term role and unique history in providing, innovative learning solutions for a wide range of learners and particularly those who have not previously benefitted from education.

At the heart of what OCN London offers is:

- A commitment to inclusive credit-based learning;
- The creative use of credit with responsive, demand-led qualification development;
- High quality service and support;
- Respect for and encouragement of diversity – in learners and learning approaches, partners and settings;
- The development of people, capacity and resources that will ensure effective business partnerships.

To navigate within this Qualification Guide

To get to a section in this electronic guide, click on the heading in the table of contents, on page 4. To return to the contents page, click again on any major heading within the document. Users can of course also scroll through pages in the usual way.

Contents

	Page
(Click on the heading to navigate to that section)	
General Information	5
Qualification Overview	6
Qualification details	6
Purpose of the qualifications	7
Who the qualifications are for	7
Entry guidance	7
Additional information	7
Progression and related qualifications	7
Structure of the Qualifications	9
Rules of combination for achievement	9
Qualification units	9–11
Assessment and Moderation	12
Assessment process	12
Devising assessments	12
Marking assessment activities	12
Standardisation	13
Learning with particular requirements	13
Requirements for assessors	13
OCNLR Assessment Guidance and Ofqual Level Descriptors	14

General Information

This qualification guide contains details of everything you need to know about the [OCNLR Level 1 Award and Certificate in Skills for Professions in Business, Administration and Finance](#). It makes reference to the curriculum areas covered, identifies the learners for whom the qualifications have been developed and specifies the rules of combination for achievement of the qualifications. The guide also covers any important aspects of assessment and moderation that are particular to the qualifications. The guide should be used by all of those involved in the delivery and assessment of the qualifications.

The Curriculum and Relationship Development Manager (CRDM) for your Centre will provide support and advice on how to seek approval to offer these qualifications. Please contact the main switchboard for the name of your CRDM if you do not already know it. If you are not yet an OCN London Approved Centre but wish to use these qualifications, then please contact the administrative team at OCN London for details of the Centre Approval application process.

Qualification Overview

The **OCNLR Level 1 Award and Certificate in Skills for Professions in Business, Administration and Finance** have been developed to provide a flexible approach to study using a range of vocational units combined with units in learning skills. The vocational units have been grouped into three areas: business and administration; marketing, sales and customer service; and legal, accounting and finance. This gives learners the opportunity of studying a range of interrelated topics in one place. The qualifications are suitable for use in a range of learning situations and lend themselves to the development of individualised learning programmes.

The qualifications have been designed to provide the study skills and introductory vocational knowledge to learners who wish to progress within business, administration and finance, but who may not yet be at a Level 2 standard. This may be because they have previously not achieved at Level 2, or because they have been out of education for some time.

The **OCNLR Level 1 Award in Skills for Professions in Business, Administration and Finance** is a qualification for learners wishing to explore vocational study alongside learning skills. The size of the qualification makes it ideal for learners who are not yet ready to commit to a larger qualification.

The **OCNLR Level 1 Certificate in Skills for Professions in Business, Administration and Finance** has been designed to fit with the requirements of the Department for Education's 16-19 Study Programme initiative as the substantial core qualification element for learners who are not yet at a Level 2 standard. This means that the size of the qualification allows for the other required elements of maths, English, work experience and enrichment activities to be taken simultaneously. For further information about the 16-19 Study Programmes, please see the DfE publication by clicking [here](#).

The qualifications are regulated by Ofqual, the qualifications regulator for England, and are registered on the Regulated Qualifications Framework (RQF).

Qualification details

The **OCNLR Qualifications in Skills for Professions in Business, Administration and Finance** can be achieved at Level 1 and Level 2. For more information on the **Level 2 qualifications**, please see the separate qualification guide.

Level 1 Award

- Qualification Number: 603/2663/3
- Qualification credit value: 9
- Operational start date: 1st December 2017
- Review date: 31st January 2021
- Guided Learning Hours (GLH): 61 hours
- Total Qualification Time (TQT): 90 hours
- Assessment requirements: Internally assessed, internally and externally moderated.

Level 1 Certificate

- Qualification Number: 601/8459/0
- Qualification credit value: 32
- Operational start date: 1st March 2016
- Review date: 31st January 2021
- Total Qualification Time (TQT): 320 hours
- Guided Learning Hours (GLH): 271 hours
- Assessment requirements: Internally assessed, internally and externally moderated.

Purpose of the qualifications

The [OCNLR Level 1 Award and Certificate in Skills for Professions in Business, Administration and Finance](#) have been designed to provide learners with the underpinning skills and knowledge required to progress to further study in business, administration and finance and ultimately to work in these or other related sectors.

Who the qualifications are for

The qualifications are for learners of all ages who wish to progress in business, administration and finance. They offer an opportunity to develop essential study skills along with vocational units to create a firm foundation for successful progression to Level 2 qualifications. The Award is ideal for learners who are not yet ready to commit to a larger qualification.

Learners may be:

- 14–19 years old in full-time study;
- adults who wish to progress to higher level qualifications in business, administration or finance;
- currently employed in a business, administration or finance role and wish to progress;
- currently not in employment and looking to improve their future career prospects.

Entry guidance

There are no specific entry requirements for these qualifications, however, providers must assess the suitability of units for younger learners before delivery.

Additional information

Indicative content, tutor guidance, schemes of work and assessment tasks have been developed for a number of units within these qualifications. These are available on request. For further information please contact your Curriculum and Relationship Development Manager.

Progression and related qualifications

On completion of the qualifications, learners will have the required skills and knowledge in order to progress to the [OCNLR Level 2 Qualifications in Skills for Professions in Business, Administration and Finance](#) or to other vocational qualifications at Level 2. These qualifications represent the first step in a clear progression route through to

vocational learning or higher education. Alternatively, learners may progress to employment in entry level roles within business, administration and finance settings.

Structure of the Qualification

Rules of combination for achievement

The **OCNLR Level 1 Award in Skills for Professions in Business, Administration and Finance** comprises one mandatory unit and optional vocational units. Learners must achieve 9 credits in total.

- 3 credits from the mandatory unit 'Introduction to Study Skills'
- 6 credits from the vocational units in Group 1

The **OCNLR Level 1 Certificate in Skills for Professions in Business, Administration and Finance** comprises mandatory and optional units. Learners must achieve 32 credits in total.

- 5 credits must be taken from the mandatory units
- 12 credits from Group 1
- 6 credits from Group 2
- The remaining credits may be taken from Group 1 and/or 2

Qualification units

Ofqual Unit Reference Number	OCNLR Unit Code	Unit Title	Level	Credit Value	GLH
Mandatory					
H/508/0637	HC7/1/LQ/013	Introduction to Study Skills	1	3	27
K/508/0638	HC7/1/LQ/014	Time Management Skills	1	2	18
Optional Group 1					
Sub-group A: Business and Administration					
F/508/1794	AK1/1/LQ/001	Business Numeracy	1	1	8
L/508/1796	AY5/1/LQ/001	Creating Business Documents	1	3	27
J/508/1800	AA4/1/LQ/008	Data Handling for Business	1	3	28
L/508/1801	PL5/1/LQ/003	Health and Safety in a Business Environment	1	2	10
Y/508/1803	AY6/1/LQ/002	Office Administrator Skills	1	2	18
D/508/1804	AA3/1/LQ/005	Principles of Business Administration	1	3	25
T/508/1842	AA3/1/LQ/006	Professional Behaviour in the Workplace	1	3	27
M/508/1807	AF7/1/LQ/001	Solve Business Problems	1	2	16
T/508/1808	AF6/1/LQ/003	Supporting Business Meetings	1	3	25
H/506/0548	AF3/1/LQ/007	Understanding Business Communication	1	3	27

M/508/1810	AY8/1/LQ/004	Using Office Equipment in a Business Environment	1	2	13
F/508/181	AF5/1/LQ/001	Work with Other People in a Business Environment	1	2	19
L/508/1815	AA3/1/LQ/003	Working in Business and Administration	1	3	25
Sub-group B: Marketing, Sales and Customer Service					
M/616/7435	BA1/1/LQ/003	Contribute to Running an Event	1	3	30
Y/508/1798	BA3/1/LQ/007	Customer Care	1	2	18
T/616/7436	BA1/1/LQ/004	Generating and Presenting a Business Idea	1	3	25
R/508/1802	BA1/1/LQ/001	Marketing	1	3	27
D/505/1671	AE4/1/LQ/001	Understanding Business and Enterprise	1	3	28
M/502/5804	BC3/1/LQ/003	Understanding How a Retail Business Maintains Health, Safety and Security on its Premises	1	2	15
F/616/7441	BA1/1/LQ/006	Understanding How to Promote a Product or Service	1	2	18
J/502/5808	BC3/1/LQ/005	Understanding the Control, Handling and Replenishment of Stock in a Retail Business	1	2	11
T/502/5805	BC3/1/LQ/002	Understanding the Retail Selling Process	1	2	13
F/616/7438	BA1/1/LQ/005	Understanding the Uses of Social Media for Business	1	2	18
Sub-group C: Legal, Accounting and Finance					
T/504/9358	AG1/1/LQ/002	Budgetary Control within a Business Environment	1	3	27
M/508/1791	AA3/1/LQ/004	Business Finance	1	3	27
H/615/6772	EC1/1/LQ/001	Introduction to Contract Law	1	3	30
K/615/6773	EC1/1/LQ/002	Introduction to Criminal Law	1	3	30
M/615/6774	EC1/1/LQ/003	Introduction to Employment Law	1	4	40
T/615/6775	EC1/1/LQ/004	Introduction to the English Legal System	1	4	40
K/508/1806	AK8/1/LQ/001	Single Entry Bookkeeping	1	3	27

Optional Group 2					
M/508/0687	HB1/1/LQ/063	Action Planning for own Development	1	2	16
A/508/5181	HD4/1/LQ/028	Action Planning to Improve Performance in Mathematics	1	3	20
K/616/6509	PA9/1/LQ/012	Awareness of Mental Health and Wellbeing	1	1	8
K/508/193	CR1/1/LQ/001	Creating and Publishing Web Pages	1	3	27
A/508/0689	HB1/1/LQ/064	Critical Thinking	1	3	24
K/503/0967	HB1/1/LQ/031	Developing Confidence and Self-Esteem	1	1	9
M/508/0690	HC7/1/LQ/005	Essay Writing	1	3	21
A/505/9129	HC4/1/LQ/036	Following Instructions	1	1	9
A/615/6776	CN0/1/LQ/003	Internet Safety for IT users	1	3	20
T/508/0691	HC7/1/LQ/006	Note Taking	1	3	24
A/508/0692	HC7/1/LQ/007	Organisational Skills	1	3	27
R/508/1542	HC7/1/LQ/008	Planning and Carrying Out Research	1	2	20
M/508/0639	HC7/1/LQ/009	Presentation Skills	1	2	18
J/508/0694	HC7/1/LQ/010	Problem Solving Skills	1	3	24
L/508/0695	HD3/1/LQ/025	Punctuation and Grammar	1	2	16
R/508/0696	HD3/1/LQ/026	Reading	1	3	30
Y/508/0697	HB1/1/LQ/065	Resilience Skills	1	1	9
D/508/0698	HC7/1/LQ/011	Revision and Exam Skills	1	3	24
H/508/069	HD2/1/LQ/001	Speaking and Listening Skills	1	3	27
L/508/0700	HD3/1/LQ/028	Spelling	1	3	24
T/508/0710	CP3/1/LQ/002	Spreadsheets	1	3	24
F/508/0709	HC7/1/LQ/012	Teamwork Skills	1	3	27
D/504/8866	HC1/1/LQ/020	Undertaking an Enterprise Project	1	3	27
F/508/0712	CP0/1/LQ/003	Word Processing	1	3	24
J/508/0713	HD3/1/LQ/027	Writing	1	3	30

Assessment and Moderation

Assessment process

The assessment process for these qualifications is as follows:

- The learners are assessed through activities that are internally set by tutor assessors;
- The activities must be designed to enable learners to meet the assessment criteria of the unit;
- Learners' portfolios of assessed evidence must be internally moderated at the Centre;
- The portfolios of assessed evidence will be externally moderated by an OCN London External Moderator.

There is no additional external assessment for these qualifications.

Devising assessments

Each unit has a supplementary page with information on the types of assessment activities that *can* (indicated as 'Optional' or 'O') and/or *must* (indicated as 'Prescribed' or 'P') be used to assess learners against the unit. Tutor assessors must always refer to this page before devising assessment tasks.

OCN London assessment guidance relevant to the units in the qualifications is in the 'OCNLR Assessment Guidance and Ofqual Level Descriptors' section of this qualification guide. The guidance includes a general description of the activity and the type of evidence that is appropriate. The activity or activities set must enable the learners to meet the standards detailed in the assessment criteria. Please contact OCN London for further guidance on devising appropriate assessments.

Centre devised assessments should be scrutinised by the Internal Moderator before use to ensure that they are fit for purpose. Centre devised assessments will be scrutinised by the External Moderator to ensure reliability and validity of assessment.

Marking assessment activities

Each activity must be marked against the identified assessment criteria in the unit and judged to be either achieved or not achieved.

Assessors need to ensure that the work in a learner's portfolio is:

- Authentic – it is the result of the learner's own performance or activity;
- Sufficient – enabling the assessor to make a consistent and reliable judgement;
- Adequate – appropriate to the level.

Where a series of activities are set, learners must demonstrate the achievement of the required standard identified in the assessment criteria in all activities. All of the assessment criteria in a unit must be met before the unit is deemed achieved.

The unit achievement is not graded. Units are either achieved or not achieved.

Standardisation

Standardisation is a process that promotes consistency in the understanding and application of standards in relation to assessment. It:

- Compares assessment judgements from different assessors
- Promotes consistent judgements by different assessors;
- Identifies good practice in assessment;
- Promotes the sharing of good practice in assessment between Centre staff.

Standardisation events should be held periodically within centres to ensure consistent and effective assessment practice. Standardisation events may also be held by OCN London and it is a requirement that each Centre offering units from the qualification must contribute assessment materials and learners' evidence for standardisation, if requested.

OCN London will notify Centres of the required sample for standardisation purposes and assessment materials, learners' evidence and tutor feedback may be collected by External Moderators.

Learners with particular requirements

If learners have particular requirements the Centre should refer to the 'Access to Fair Assessment Policy and Procedure' which can be found on our website at: [Access to Fair Assessment Policy and Procedure](#) and gives clear guidance on the reasonable adjustments and arrangements that can be made to take account of disability or learning difficulty, without compromising the achievement of the assessment criteria.

Requirements for assessors

Assessors of the qualification are expected to be:

Sufficiently competent

In addition to being qualified to make assessment decisions, each assessor must be capable of carrying out the full requirements within the competency of the units they are assessing. This competence should be maintained annually through clearly demonstrable continuing learning and professional development.

Expert witnesses can be used where they have suitable expertise for specialist areas. The use of expert witnesses should be determined and agreed by the assessor.

Sufficiently knowledgeable

Each assessor should possess relevant knowledge and understanding of the subject and so be able to make robust and reliable assessment decisions in relation to the subject.

OCNLR Assessment Guidance and Ofqual Level Descriptors

For OCN London's Assessment Guidance and Ofqual's Level Descriptor relevant to this qualification, please click on the link below.

[Level 1 Assessment Guidance and Ofqual's Level Descriptors](#)

About OCN London

OCN London is a well-established national awarding organisation with over 25 years' experience in accrediting learning. We are a not-for-profit organisation with charitable status, dedicated to widening participation in learning and training, social inclusion and employability. We are also a market leader in the recognition of achievement through credit-based units and qualifications. Based in London we work with Centres both across the UK and abroad, offering national qualifications and accredited programmes.

Our mission is to provide opportunities for people from across society to benefit from learning, particularly those who have not previously benefitted from education.

Why work with us?

- We are agile and responsive. This means you will get a personal service with direct access to a named contact and a quick turnaround.
- We pride ourselves on our close relationships with Centres. The people we work with see us as a trusted partner, not just a supplier.
- We want to help you get the best from your learners and employees.
- We have a reputation for high quality. The OCN London brand carries national recognition and kudos.
- We are flexible and recognise the importance of accommodating the needs of different learners and different learning styles.
- We offer exceptional value for money. Just ask the people we work with.
- We are committed to the belief that learning can change lives.

OCN London is regulated by Ofqual and the Quality Assurance Agency for Higher Education.

If you would like to deliver any of these qualifications please contact our Curriculum Development Team on **020 7689 5867**.

For further information call 020 7278 5511. E: enquiries@ocnlondon.org.uk

Or visit our website: www.ocnlondon.org.uk



📍 **OCN London,**
 15 Angel Gate, 326 City Road, London EC1V 2SF
 🌐 www.ocnlondon.org.uk
 ✉ enquiries@ocnlondon.org.uk
 ☎ 020 7278 5511