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People<sup>™</sup> is the leading HR outsourcing firm in the Middle East and South-Central Asia with two decades of specialized experience. We build value-based relationships with our clients by providing reliable staffing solutions for human resource management, technology, and outsourcing.

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## **STAFFING SOLUTIONS** — OVERVIEW

For the past 2O years, Staffing Solutions has remained the most popular service provided by People™ across a diverse range of industries.



Employers are having a hard time finding skilled candidates.

– Man Power Group 2018





Businesses use outsourcing to reduce their expenses.

- Deloitte





People has consistently demonstrated technical and professional expertise in the performance of contracted work.

- Mr. Davide Terzi (Chief of Mission - IOM)



Quality of provided resource base, supplier responsiveness and customer services are excellent.

- Mr. Hafiz Abdul Majeed (CEO Technogenics)



We have no hesitancy in recommending People<sup>™</sup> as a reliable HR business partner.

- Ms. Ambreen Zehra (Head of HR PMIC)



### Did You Know?

1 Bad Hire Costs the Employer

upto \$15000/-

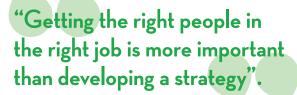
– Career Builder

With People™ Staffing Solutions, clients are effectively relieved from employees' day-to-day HR operations, saving them valuable time and enabling them to focus on more value adding initiatives.



People<sup>™</sup> has recruited and out placed more than

100,000 employees worldwide.



— Jack Welch (CEO & Chairman General Electric)





Front line workers for Polio Vaccination across Pakistan are outsourced by **unicef** to People™.

People-i is the world's first Augmented Outsourcing Technology platform. Our signature software that integrates technology into day-to-day HR activities allows efficiency & productivity to each levels unprecendented in the industry.



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# 1 - EMPLOYEE OUTSOURCING

What if all legal formalities of your staff were already taken care of?

People<sup>™</sup> handles all administrative activities related to your employees from onboarding till exit.





Market leaders said it's no longer a matter of whether or not to outsource, but how much.

— Gartner



IT companies claim outsourcing helped them cut costs.

Credit Donkey



Any legal disputes raised by the client's outsourced staff will be filed against People, not the client.

### Did You Know?

People<sup>™</sup> provides drivers for the Lahore Metro Bus that carries 180,000 passengers daily. By outsourcing their staff to People, clients are effectively relieved from all employee day-to-day HR Operations, saving them valuable time and allowing them to focus on their core objectives.



We apply a unique model to facilitate the efficient and seamless flow of all HR processes. Areas handled by People™ under employee outsourcing include:













Payroll Management

Medical & Group Life Insurance

Letters & Certificates

Uniform & Equipment

Statutory Payment & Income Tax

Registration with all Statutory Bodies

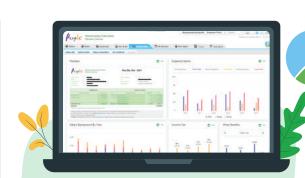
### How Does It Work?

- The client signs an employee outsourcing agreement with People™.
- 2. The client's staff is released by client and hired by People™.
- **3.** Client's staff becomes People™'s employees on paper but continue to work for the client.



The secret of my success is that we have gone to exceptional lengths to hire the best people in the world.

- Steve Jobs (CEO, Apple inc)



All HR applications and processes of your outsourced staff, including attendance, payroll processing, loans and appraisals are managed through our signature platform People-i.

# 2 - RECRUITMENT

Need to quickly build a strong workforce?

People<sup>™</sup> instantly assembles vast teams on-demand through bulk recruitments.



Companies say that outsourcing improved recruiting efficiency.

Staffing Industry Analysts, 2017



Companies say that outsourcing helped in reducing costs.

- Staffing Industry Analysts, 2017

## Think About it...

How much time could you save by outsourcing your administrative recruitment tasks?



Over the past 20 years, People<sup>™</sup> has built an extensive global search network that allows us to offer the very best candidates to meet our clients' recruitment needs. We engage in recruitment of individuals for managerial or executive positions, as well as large-scale bulk recruitment of up to hundreds of employees at a time.

A great onboarding process can improve new hire retention by 82% and productivity by over 70%.

- Glassdoor, 2015

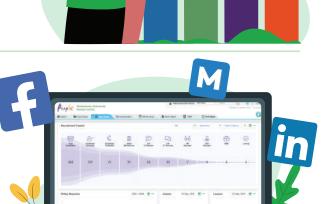


Organizations of all industries have trusted People<sup>™</sup> as an HR Business Partner to provide reliable and efficient recruitment services for more than 20 years.









People-i directly integrates with the most renowned Job Boards on the market to provide recruiters with a seamless advertising, sourcing and tracking experience.

### Did You Know?

People<sup>™</sup> has recruited employees for more than 2,000 unique designations.



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# **CLIENTS**

Listed below are just a few names of the organizations we have helped streamline their HR function by adding the distinct expertise and execution required to make your corporation People™ Perfect.

















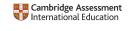
















PUNJAB SKILLS DEVELOPMENT



PMC
Pakistan Microfinance Investment





















































PENTA ON









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