



Are you ready to take the next step in your career? This may be the opportunity for you. We are adding to our lighting sales team and are currently recruiting an **Internal Lighting Salesperson** in the **Ballymount branch, Dublin**.

Role Purpose:

Working closely with the lighting sales team to ensure the achievement of the sales and gross profit target. Also, advising the existing clients on the lighting product range along with providing excellent customer service.

Key Accountabilities:

- Deliver excellent and knowledgeable support and advice to all customers on our Lighting Product range.
- Business development with new and existing customers
- Preparing Lighting quotes for customers, preparing orders and developing business
- Ensure customers receive excellent customer service at all times.

Essential Experience:

- Lighting product knowledge and experience will be an advantage.
- Experience in electrical wholesale is also an advantage.
- Must be computer literate, Excel, Power Point and Word.
- Ability to build rapport with customers and staff.
- Strong people and relationship building skills.
- Ability to juggle different demands and switch between them as appropriate.
- A full clean driving licence is essential.

If you would like more information on this role, please contact Barry Dunne. Alternatively, please send your CV to diana.ursul@rexel.ie.